

The Keenan Pharmacy Services Clinical Management Program

Our program provides an independent, unbiased layer of clinical management by engaging physicians and members directly to ensure that the best possible drug therapies are chosen, based on their clinical effectiveness and overall cost to patients and the plan. Our approach is an evidence-based clinical management approach that is proven to reduce costs and improve health outcomes. Our expertise includes all aspects of pharmacy management including acute, chronic and specialty medications.

On Average, Our Clients Experience:

Specialty

15-30% lower cost avoidance program, savings achieved before the specialty prescription is dispensed.



Non Specialty

\$4-\$18 PMPM net savings year 1 net of rebates and fees. (PMPM = Per Member, Per Month / total employees & dependents).



Outcome

Annual Savings of \$79,128

Original Rx	Cost / 30 Days	Recommended Rx	Cost / 30 Days
Metformin 1000mg ER	\$1,890	Metformin 500mg ER	\$6

Drug Intervention Savings Examples

Target Medication	Rx Count	Target Plan Paid	Target Cost Per Rx	Alternative Medication	Alternative Plan Paid	Alternative Cost Per Rx	Dollar Savings	Percent Savings
Metformin 1000mg ER	42	\$79,380	\$1,890	Metformin 500mg ER	\$252	\$6	\$79,128	99.68%
Mesalamine 1200mg	62	\$71,548	\$1,154	Balsalazide	\$16,678	\$269	\$54,870	76.69%
AndroGel Pump	67	\$52,327	\$781	Testosterone Cypionate	\$1,608	\$24	\$50,719	96.93%
Latuda	31	\$46,376	\$1,496	Risperidone	\$217	\$7	\$46,159	99.53%
Lialda	29	\$47,966	\$1,654	Balsalazide	\$8,497	\$293	\$39,469	82.29%
Trokendi XR	88	\$36,608	\$416	Gabapentin	\$1,496	\$17	\$35,112	95.91%
Vyvanse	131	\$47,815	\$365	Amphetamine Mix ER	\$16,506	\$126	\$31,309	65.48%
Nucynta	38	\$32,756	\$862	Tamadol	\$4,484	\$118	\$28,272	86.31%
Myrbetriq	55	\$30,030	\$546	Armodafinil	\$3,025	\$55	\$27,005	89.93%
Dexilant	33	\$20,757	\$629	Lansoprazole	\$528	\$16	\$20,229	97.46%
Oxycontin	27	\$31,455	\$1,165	Morphine ER	\$1,809	\$67	\$29,646	94.25%
Vascepa	23	\$17,365	\$755	Omega-3-Acid Ethyl Ester	\$1,633	\$71	\$15,732	90.60%
Total:	626	\$514,383			\$56,733		\$457,650	



Want to learn more?

For a brief overview of the Keenan Pharmacy Clinical Management (KPCM) program, use your smart device to scan the QR code. For additional information, contact Keenan Pharmacy Services at KPSBusinessDevelopment@keenan.com