

Our commitment to Lehigh Valley businesses

Express Scripts focuses on delivering value for your businesses with outstanding service and innovative solutions that improve care while minimizing waste. Our best-in-class pharmacy benefit management services, including home delivery and specialty pharmacy, touch the lives of nearly one in three Americans. Through our unique approach, Health Decision ScienceSM, we enable better decisions that lead to healthier outcomes. Our research-based solutions are the most comprehensive in the industry, including a set of advanced options that offer even greater care and cost control.

As a member of the LVBCHC, you'll have access to our full suite of industry-leading solutions to help you address the rising cost of prescription medications, the challenge of managing various employee populations and the complexities associated with healthcare reform, Med D and other key areas of focus.

1. Potential savings are calculated by measuring the incremental values of discounts, dispensing fees, administrative fees, and rebates against Average Wholesale Price (AWP). Savings figures are estimates based on Express Scripts' analysis of savings for existing participants in the Coalition. Any actual savings achieved will vary based on changes in population, utilization, drug mix, mail penetration, manufacturer prices, and formulary compliance, among other factors. The estimated savings are not guaranteed and are provided for informational purposes only.

2. This projection was calculated using the weighted average of a range of estimates reflecting potential annual avoidable healthcare costs for a patient population adherent to essential therapies as compared to a population not adherent to their essential therapies, as established by Medco Health Solutions. It is drawn from an analysis of published medical literature together with patient information from the Medco Therapeutic Resource Centers[®] through June 30, 2010. For several therapies where differences existed between the population studied in the literature and that from the Therapeutic Resource Centers, Medco used the most relevant and recent literature available in making the calculations. Individual client healthcare costs actually avoided will vary from our estimates and these amounts do not constitute any form of guarantee of savings. Milliman Healthcare Management Consultants and Actuaries reviewed and validated the clinical content and the general processes used to generate the value presented here.

3. 2012 *Drug Trend Report*.



Our prescription for
Lehigh Valley businesses:

**Lower Pharmacy Costs
and Better Care**

We understand the healthcare challenges you face

During this time of economic uncertainty, employers across the nation are looking for effective ways to deal with the rising costs of prescription drugs and member nonadherence to medication therapies. The Lehigh Valley Business Coalition on Health Care (LVBCHC) can help by connecting businesses like yours with the strengths of one of the nation's leading pharmacy benefit managers.

Lowering costs and improving care

The LVBCHC has joined forces with Express Scripts to help save you money and improve member care. By combining the application of behavioral sciences with our advanced clinical expertise, Express Scripts can help to influence better decisions that result in healthier outcomes. This unique approach produces strong clinical results while maintaining high member satisfaction (which means less disruption for you). It is the foundation for a suite of innovative products and services designed to help members take action to improve their health and save employers money.

Express Scripts recently merged with Medco Health Solutions to create a healthcare leader that discovers, develops and implements proven solutions to address healthcare challenges for businesses around the country. Our combined organization delivers an array of programs and services that no other pharmacy benefit manager can offer.

You can save as much as 10-15%¹

off your current prescription benefit plan through the LVBCHC and Express Scripts.

The LVBCHC has achieved an impressive

drug trend at -.3%.

Nonadherence to prescribed medications may cost plan sponsors up to \$724² in avoidable healthcare costs per patient.

Delivering positive results for plan sponsors and members

Through Express Scripts, the LVBCHC offers a highly competitive prescription drug benefit offering that includes:

- Industry-leading clinical programs founded on proprietary evidence-based research
- Member-friendly solutions to drive out waste and help improve health outcomes
- Safety, savings, convenience and peace of mind with home delivery from the Express Scripts PharmacySM

\$418.3 billion³
in pharmacy-related waste in 2012.

Why Express Scripts through the LVBCHC is the top choice for managing your benefits

Advantages for your organization:

- **Up to 15% savings** compared to your current prescription benefit plan
- **Plan autonomy** so you retain complete control over plan design, drug coverage and program participation
- **Periodic market checks** to ensure pricing remains competitive
- **Experienced account team** to help develop tailored plan designs and strategies, as well as to improve utilization management
- **Detailed reporting and benchmarking** to measure performance against peers and gain insight into overall member health
- **Ability to exchange best practices** with like-minded benefit professionals at annual meetings

Advantages for your employees:

- **The convenience of an extensive network** of nearly 50,000 participating retail pharmacies
- **Easy to understand communications** about the benefit focused on the unique circumstances of each member
- **Personalized care anytime:** 24/7 access to Express Scripts pharmacists who have additional training in the medications used to treat diabetes, asthma, heart disease and other chronic conditions
- **Safe, secure and convenient home delivery** from the Express Scripts Pharmacy with an accuracy rating of 99.99%
- **Important information close at hand and on the go** with web-based and mobile applications



To learn more about how Express Scripts can help you improve health outcomes and lower costs, call **800.332.5455**.