



Focused on pharmacy for LVBCH



Delivering service and care

Lowering costs with the Lehigh Valley Business Coalition on Healthcare.

Express Scripts proudly supports the Lehigh Valley Business Coalition on Healthcare, providing superior care and service to coalition members and their employees since 2009. As the coalition has grown, we've worked with LVBCH to deliver flexible pricing, contracting and solutions to help make pharmacy care more accessible and affordable for members, including:

- Narrow network options
- 90-day retail prescriptions
- Market checks
- Renewal savings
- Clinical program savings



10-15%

savings on pharmacy benefits over your current plan



-1.4%

overall trend (PMPM), significantly lower than the +4.7% national average for 2016



Pharmacy. Smarter.SM

As an independent PBM, Express Scripts is uniquely positioned to take on your pharmacy challenges and improve outcomes through our unrivaled approach:



Bold Action

Doing what's right on behalf of you and your members — even when others won't



Specialized Care

Personalizing pharmacy care for patients with chronic and complex conditions



Data Insights

Analyzing data from 83 million members and using predictive capabilities to uncover opportunities for LVBCH member companies



Innovative Solutions

Thinking and working differently to solve your pharmacy and healthcare challenges

Enhancing your service experience



Dedicated to implementing new benefit designs faster and more accurately.

Express Scripts has invested \$50 million over the past 3 years in systems, processes and people to:

- Improve turnaround times on benefit set ups
- Minimize hand-offs and decrease errors
- Capture complex requirements correctly from the start

Greater support and expertise – Experts in areas like public exchanges, Medicare Part D, Medicaid and CDH work closely with your account teams from the start to eliminate manual hand-offs and miscommunication.

Faster copay setups and changes – A single “smart form” captures all copay set ups and changes. Then, that data is automatically translated and loaded into our benefit systems so you can receive an easy-to-read report highlighting what changed.

Visibility every step of the way – An automated workflow tool improves how steps are assigned, tracked and approved. You’ll work with account teams to gain full visibility into your benefit set-up process from start to finish.

Seamless implementation experience – Express Scripts employs a dedicated team to help new LVBCH members through our streamlined process. This includes an implementation toolbox full of useful resources to assist you throughout the process.

98%

satisfaction rate for Express Scripts specialist pharmacists among LVBCH members

Improving reporting and performance

Providing tailored information based on your specific needs.



More flexible, self-service reporting

Monitor your pharmacy benefit performance anytime with our enhanced Trend Central® website capabilities

- Model plan scenarios
- Access pre-loaded charts and graphs on the fly



Better trend reporting with rebates

- Gain a more complete picture of PMPM trend using estimated rebate data
- Receive rebate reports before you submit your payments, giving you better visibility into your costs



Greater peer comparisons

- Trend Central added more than 15 new peers in 2016 and the ability to show percentiles
- Benchmark your performance against 25 new peers in our Analyst tool, including Medicare and Medicaid, as well as employer groups by size, region and industry

Trend Central analyzes

250+ data elements to generate custom reports anytime

Taking
bold action
on behalf of
clients and
members

Count on Express Scripts to do what's best for you and your members – even when others won't.

Express Scripts SafeGuardRxSM is a suite of solutions designed to protect against rising drug costs while providing access to specialized therapies and care. It includes:

- **Hepatitis Cure Value Program[®]** – Lower costs by nearly 50% while expanding access to a cure for an estimated 3.2 million Americans
- **Cholesterol Care Value Program[®]** – Avoid up to 90% of costs for PCSK9 inhibitors
- **Oncology Care Value ProgramSM** – Align the cost of oncology drugs to how well they treat specific types of cancer
- **Inflation Protection ProgramSM** – Minimize the impact of rising drug trend with the industry's first brand inflation protection guarantee
- **Inflammatory Conditions Care Value ProgramSM** – Manage inflammatory conditions at the indication level, helping increase competition, control costs and ensure specialized care
- **Diabetes Care Value ProgramSM** – Contain costs through a guarantee and improve patient outcomes with a pharmacy network that's held to a higher standard of care for diabetes patients
- **Market Events Protection ProgramSM** – Mitigate the impact of unforeseen **or major market events that can affect plan costs and members**



\$ 1M saved

annually on plan costs for LVBCH members, on average

Delivering specialized care for patients

Accredo meets your growing specialty challenges by taking a more personal approach to care.

Specialty drug spending accounts for nearly one-third of all LVBCH pharmacy costs. Express Scripts has reinvented pharmacy care for specialty patients and those managing chronic conditions, with a personalized approach that's unmatched in the industry.

Patient-focused specialty care

- 1:1 support from specialty-trained pharmacists, nurses and clinicians at Accredo, our specialty pharmacy
- Increased adherence, decrease hospitalizations and lower medical costs

Condition-specific expertise at 21 Therapeutic Resource Centers® (TRCs)

- Pharmacists specialize in specific conditions to improve patient outcomes
- Average patient call is 12 minutes vs. 2 minutes at a retail pharmacy

Technology that offers pharmacy care anywhere

- Connects physicians with the information they need when prescribing
- Gives members convenient access to their benefit through our mobile app
- Pharmacist at Home program provides specialty patients with virtual consultations to improve adherence and health outcomes



Our unique approach led to

81.8%

better non-specialty
medication possession
ratio (MPR) for LVBCH

Using data insights to create innovative solutions

We leverage our scale and data insights to analyze and solve your toughest pharmacy challenges.



Actionable data from your members – and 83 million more

- Understand what's driving member choices
- Benchmark your plan performance against your peers and other LVBCH companies



Data-driven solutions for better outcomes

- Make sense of your population data and determine ways to lower costs and reduce waste
- Use predictive modeling to identify patients at risk of not taking their medicine as prescribed
- Identify patient safety issues using integrated pharmacy, medical and lab data

Join us in the Express Scripts Lab to pilot solutions for your plan

- Partner with our research, behavioral economics and clinical experts to design solutions that address your pain points
- Deepen understanding of your members in our new User Experience Center
- Test and make evidence-based enhancements to lower costs and improve patient health

Schedule your visit to the Lab to gain deeper insights into your population and unlock your plan's potential.

Putting medicine within reach for LVBCH members since 2009.

Express Scripts knows you want your coalition members and their employees to get the medicine they need at an affordable price with the care and service they deserve. That's **Pharmacy. Smarter.SM** If you have any questions about how Express Scripts delivers a better pharmacy experience, your account representatives will be glad to assist you.

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