

Self-Funded **Employers**

Offer your employees better quality benefits at exclusive lower rates ... and start saving money today!



LVBCH Membership Benefits:

NORTHEAST PA Manufacturers & Employers

What is the NEPA MAEA / LVBCH Partnership?

NEPA MAEA has partnered with the LVBCH to offer you the opportunity to realize significant savings on a full range of employee benefits at exclusive rates not available to individual employers.

What is LVBCH?

The Lehigh Valley Business Coalition on Healthcare (LVBCH) is a multistate coalition of employers working together to provide affordable, highquality health care for their employees. Coalition members leverage their pooled purchasing power to negotiate reduced ASO rates and premiums for benefits programs. In addition to helping members reduce the cost of benefits, LVBCH also works hard with providers and insurers to improve the quality of care.

What programs are available to members?

Coalition members have exclusive access to a full range of employee benefits at rates not available to non-members. Through our rigorous partner-vendor evaluation and selection process, we offer programs in the areas of medical, dental, prescription drug, vision, managed mental health, employee assistance programs (EAP) and work-life services. LVBCH also offers members access to a private exchange and a data analytics tool. You determine which of our plans meet the needs of your employees and in which plans you want to participate.

What areas does the Coalition serve?

The majority of our members are located in the Lehigh Valley where we were founded in 1980 — more than 35 years ago. However, our expanding footprint includes employers in more than a dozen PA counties including: Allegheny, Berks, Bucks, Carbon, Chester, Columbia, Cumberland, Dauphin, Lackawanna, Lancaster, Lebanon, Lehigh, Luzerne, Monroe, Montour, Northampton, Northumberland, Schuylkill and Wayne.

How does an employer join the Coalition?

It's simple! Just complete and submit the one-page application that you can find on our website.

- Advocacy We provide you with advocacy on employer health care issues. We work very diligently to represent your interests. If a member isn't satisfied, neither are we.
- Affordable Our low yearly membership fee is not only affordable but offers your company a great return on your investment because of the many benefits you get.
- Education As a member, you have unparalleled access to free educational programs on cutting edge employer-employee benefits issues without having to pay high fees to attend out-of-town seminars.
- Free Consultations The professional staff at LVBCH is available to consult with you on issues related to employee benefits and programs to meet your needs.
- · Leadership Your voluntary participation on the Coalition's Board and/or Committees gives you a voice in setting the Coalition's goals and initiatives.
- Networking Our networking events offer you many opportunities to exchange information with other businesses.
- Quality Our rigorous evaluation process when selecting purchasing partners means higher-quality benefit programs for your employees.
- Savings Access to our lower pooled purchasing rates and premiums for Health & Welfare Benefits can result in significant savings for your company and your employees.
- Value As a member of the Coalition, you have access to exclusive rates unavailable to non-members. The dollars you spend on employee benefits not only go further, they also purchase more coverage for your employees.

Purchasing Partners You Can Trust

For a range of Self-Insured and Fully Insured Benefits Plans

Medical Partners

TPA Partner







Prescription Drug Partners





Vision Partner

Dental Partner



United Concordia® Dental

Self-Insured Small Business Option

Mental Health Partner





Private Exchange
Partners

Health Education and Wellness Partner

Data Analytics
Partner









Our affiliation with these national organizations is a value-added benefit for our members.







Contact our purchasing partners today and find out how you can provide your clients with better quality benefits at exclusive lower rates...and save them lots of money, too!