Financial Analysis 2020

Rehabilitation • Psychiatric Long-Term Acute Care • Specialty

An Annual Report on the Financial Health of Pennsylvania Non-GAC Hospitals

FINANCIAL ANALYSIS

About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

PHC4's primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840 thousand public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.

PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

FINANCIAL ANALYSIS

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) has produced a series of financial reports that measure the financial condition and utilization of the Commonwealth's hospitals and ambulatory surgery centers.

This is the third volume of a three-volume series of *Financial Analysis 2020* report. *Volume One*, released in June 2021, focused on the financial health of Pennsylvania's general acute care (GAC) hospitals. *Volume Two*, released in November 2021, provided financial information about Pennsylvania's ambulatory surgery centers (ASCs). This report, *Volume Three* focuses on Pennsylvania's non-GAC hospitals, which include rehabilitation hospitals, psychiatric hospitals, long-term acute care hospitals, and specialty hospitals.

The data presented for non-GAC hospitals is based on each facility's fiscal year that ended during 2020. The fiscal year for the majority of the non-GAC hospitals was calendar year ending December 31, 2020. For hospitals that do not

utilize a calendar year, the fiscal year typically ended on June 30, 2020.

Information contained in this report was derived from annual hospital financial statements, supplemented with additional data, as well as inpatient discharge data supplied by each hospital. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with the individual facility.

Pennsylvania Hospitals

There were 231 hospitals licensed in Pennsylvania that operated during at least some portion of FY20; 67 consist of the non-GAC hospitals and 164 were GAC hospitals.

This report includes statewide analysis for all non-GAC hospitals with GAC hospitals incorporated for comparative purposes. The individual hospital data tables include data for all non-GAC hospitals that submitted FY20 data.

Table of Contents

Report Highlights	. 1
Hospital Income	. 2
Statewide Utilization	. 4
Individual Hospital Data	. 9
Explanation of Terms & Measures	20
Footnotes	21

REPORT HIGHLIGHTS

Report Highlights Pennsylvania Hospitals Fiscal Year 2020

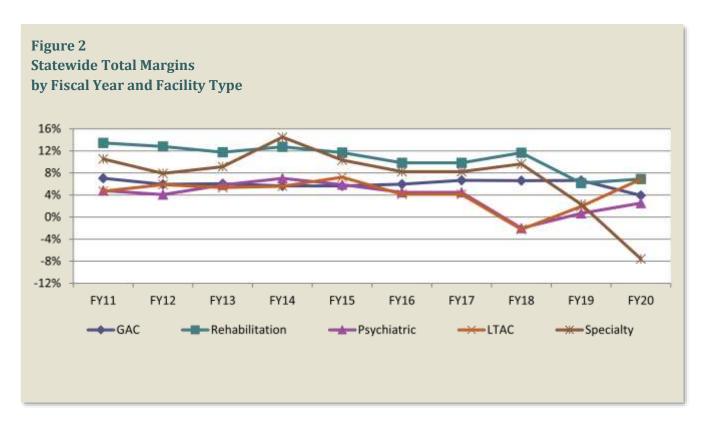
- ➤ During FY20, the operating margin for rehabilitation hospitals was 6.67%, psychiatric hospitals was 4.14%, long-term acute care hospitals was 7.96%, and specialty hospitals was -9.89%.
- ➤ During FY20, the total margin for rehabilitation hospitals was 6.90%, psychiatric hospitals was 2.55%, long-term acute care hospitals was 6.86%, and specialty hospitals was -7.57%.
- As a group, the foregone dollar value of uncompensated care for non-GAC hospitals increased 18.66%, or \$2.6 million, from \$13.9 million during FY19 to \$16.5 million in FY20. Uncompensated care as a percent of net patient revenue in FY20 among the non-GAC hospitals ranged from 0.39% at long-term acute care hospitals to 1.47% at psychiatric hospitals.
- Non-GAC hospitals in Pennsylvania treated 5.71% of the patients that received inpatient care during FY20. GAC hospitals cared for 94.29% of the patients that received inpatient care.
- Non-GAC hospitals treated 4.39% of the statewide outpatient visits during FY20. The remaining 95.61% of the statewide outpatient visits were cared for at GAC hospitals.
- > The average revenue per discharge during FY20 ranged from \$4,282 at specialty hospitals to \$62,198 at long-term acute care hospitals.

Table 1
Statewide Measures, FY20
by Type of Care

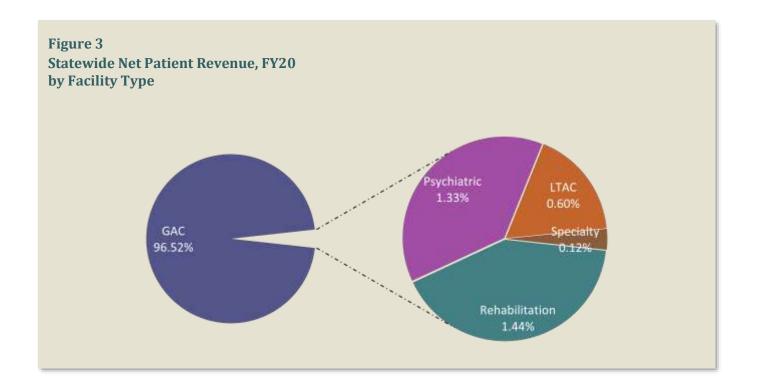
Facility Type	Number of Hospitals FY20	Operating Margin FY20	Total Margin FY20	3-year Avg Total Margin FY18-FY20	Percent of Uncompensated Care FY20
GAC	164	3.73%	3.93%	5.70%	1.73%
Rehabilitation	19	6.67%	6.90%	8.38%	0.74%
Psychiatric	22	4.14%	2.55%	0.44%	1.47%
State Psychiatric	6	-	-	-	-
LTAC	16	7.96%	6.86%	0.19%	0.39%
Specialty	4	-9.89%	-7.57%	4.11%	1.41%
Statewide	231				

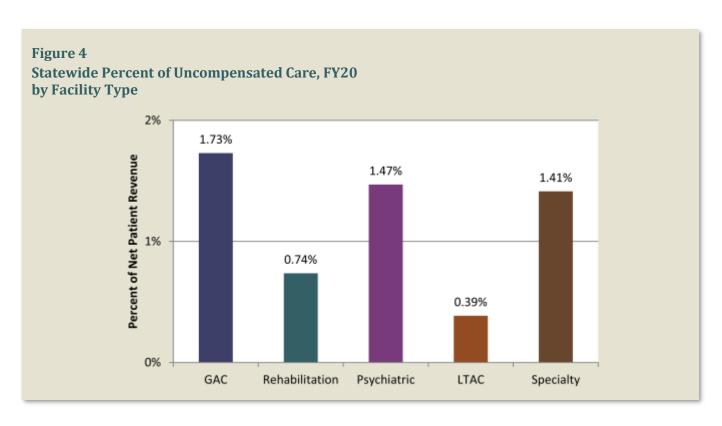
HOSPITAL INCOME



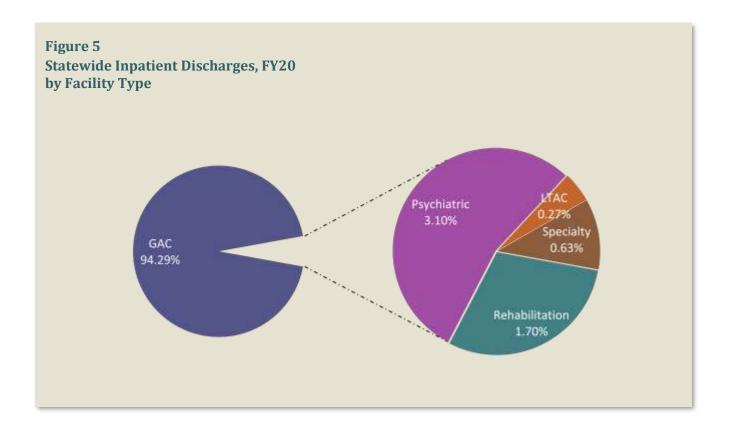


HOSPITAL INCOME





STATEWIDE UTILIZATION



STATEWIDE UTILIZATION



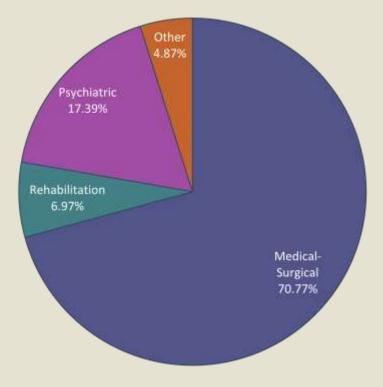
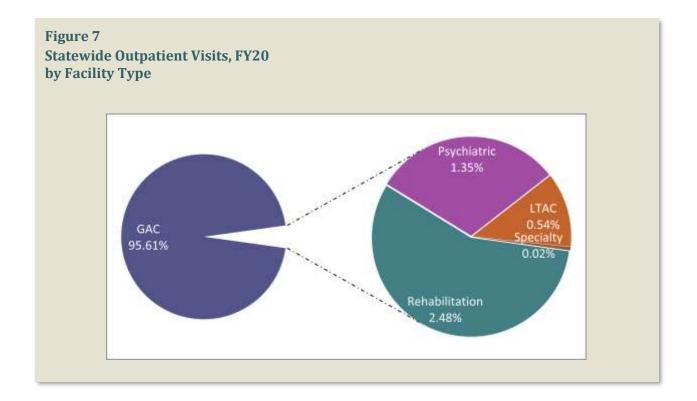
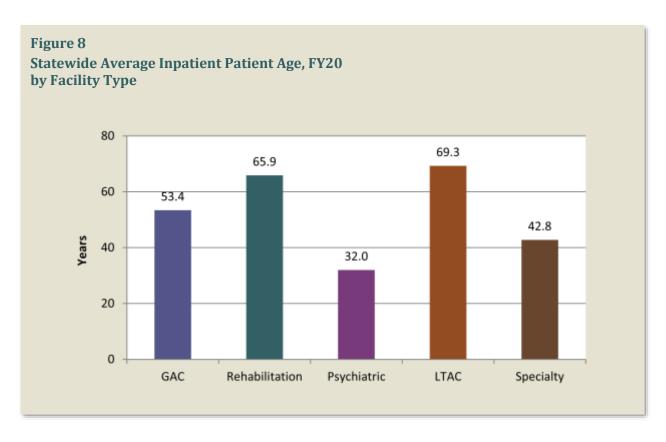


Table 2 Statewide Patient Days, FY20 by Type of Care

Type of Service	Number of Patient Days
Medical-Surgical	6,417,404
Rehabilitation	631,639
Psychiatric	1,577,095
Other	441,581
Statewide	9,067,719

HOSPITAL UTILIZATION





HOSPITAL UTILIZATION

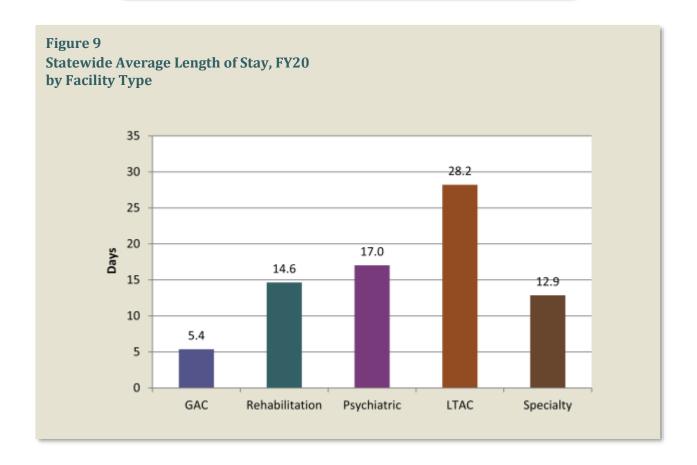


Table 3 Statewide Utilization and Net Inpatient Revenue, FY20 by Facility Type

Facility Type	Staffed Beds	Patient Days	Inpatient Discharges	Net Inpatient Revenue (thousands)	Average Inpatient Revenue per Day	Average Inpatient Revenue per Discharge
GAC	42,077	7,655,705	1,422,880	\$24,346,148	\$3,180	\$17,110
Rehabilitation	16,878	375,521	25,639	\$601,315	\$1,601	\$23,453
Psychiatric	2,656	797,436	46,816	\$602,861	\$756	\$12,877
LTAC	552	116,041	4,112	\$255,756	\$2,204	\$62,198
Specialty	448	123,016	9,562	\$40,941	\$333	\$4,282
Statewide	62,611	9,067,719	1,509,009	\$25,847,022	\$2,850	\$17,128

HOSPITAL UTILIZATION

Table 4
Statewide Outpatient Visits and Net Outpatient Revenue, FY20 by Facility Type

Facility Type	Visits	Net Outpatient Revenue (thousands)	Average Outpatient Revenue per Visit
GAC	37,719,293	\$22,431,705	\$595
Rehabilitation	980,358	\$96,408	\$98
Psychiatric	531,686	\$39,397	\$74
LTAC	211,215	\$36,639	\$173
Specialty	9,651	\$14,978	\$1,552
Statewide	39,452,203	\$22,619,126	\$573

Hospital Data

The tables on the following pages provide hospital-specific financial data for rehabilitation, psychiatric, state psychiatric, long-term acute care, and specialty hospitals that reported data for FY20. The hospitals are arranged by provider category.

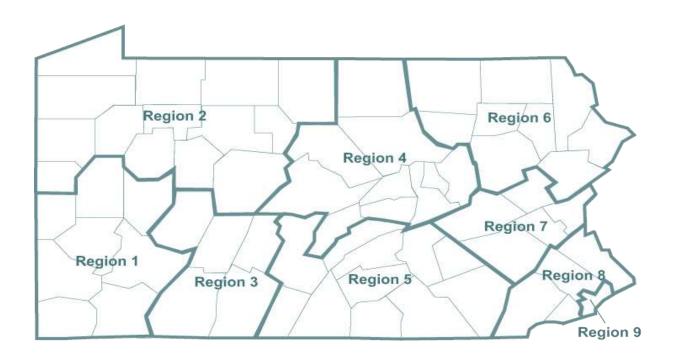
Operating and total margins for each hospital are reported. Each hospital's corresponding operating income, total income, and total operating revenue may be obtained on PHC4's website, www.phc4.org. (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Statewide averages for each provider category are presented in the first row of each

table. The averages that are expressed as a percentage (e.g., "3-Year Average Change in NPR" and "Operating Margin") are calculated as if the entire region was a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all hospitals within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.

In calculating the averages, estimated data was used for hospitals that reported less than a full year of data due to a change in the fiscal year.

No estimated data was used for the individual hospital data.



Rehabilitation	Ne	Net Patient Revenue (NPR) (millions)			3-yr Avg Total Operating Expenses (Change (millions)			Change		
Region & Hospital	FY20	FY19	FY18	FY17	in NPR FY17-20	FY20	FY19	FY18	FY17	in TOE FY17-20
Statewide Average	\$37	\$36	\$35	\$35	1.31%	\$36	\$35	\$35	\$34	1.86%
6 Allied Services ⁵	\$29	\$30	\$38	\$36	-6.68%	\$32	\$37	\$39	\$39	-6.15%
8 Bryn Mawr Rehab	\$70	\$72	\$73	\$71	-0.88%	\$75	\$72	\$70	\$71	1.86%
3 Encompass Altoona 1, 10	\$35	\$38	\$37	\$38	-2.40%	\$34	\$35	\$34	\$34	-0.41%
2 Encompass Erie ^{1, 10}	\$22	\$20	\$21	\$19	5.00%	\$20	\$19	\$19	\$19	1.58%
1 Encompass Harmarville ^{1, 10}	\$21	\$24	\$26	\$30	-9.66%	\$22	\$23	\$24	\$27	-5.92%
5 Encompass Mechanicsburg ^{1, 10}	\$29	\$29	\$28	\$25	4.94%	\$25	\$25	\$24	\$22	5.24%
4 Encompass Nittany ^{1, 6, 10}	\$22	\$23	\$24	\$25	-3.32%	\$21	\$21	\$20	\$21	-0.14%
7 Encompass Reading ^{1, 10}	\$23	\$23	\$22	\$21	3.10%	\$20	\$20	\$18	\$17	5.94%
1 Encompass Sewickley 1, 10	\$26	\$22	\$21	\$19	13.61%	\$23	\$19	\$17	\$17	11.96%
5 Encompass York 1, 10	\$26	\$29	\$30	\$34	-7.21%	\$23	\$23	\$24	\$26	-3.71%
4 Geisinger Encompass 1, 10	\$15	\$18	\$19	\$18	-5.47%	\$19	\$19	\$19	\$18	1.05%
7 Good Shepherd Rehab	\$67	\$71	\$73	\$74	-3.15%	\$78	\$84	\$81	\$76	0.89%
5 Helen Simpson Rehab ^{1, 10}	\$25	\$23	\$22	\$20	7.67%	\$19	\$18	\$17	\$17	4.76%
6 John Heinz Rehab ⁵	\$23	\$24	\$29	\$33	-10.30%	\$28	\$32	\$34	\$36	-7.24%
5 Lancaster Rehab ^{1, 10}	\$29	\$28	\$26	\$27	2.57%	\$21	\$20	\$19	\$19	3.64%
9 Magee Rehab	\$58	\$59	\$60	\$59	-0.05%	\$75	\$69	\$66	\$65	5.27%
9 Moss Rehab	\$108	\$110	\$108	\$109	-0.38%	\$103	\$103	\$100	\$95	2.60%
5 Penn State Health Rehab 1, 5, 10	\$40	\$37	\$35	\$31	10.28%	\$35	\$35	\$32	\$31	4.22%
8 St Mary Rehab ^{1, 10}	\$28	\$27	\$26	\$24	5.00%	\$18	\$18	\$18	\$17	2.70%

Rehabilitation Hospital	Operating Margin FY20	Total Margin FY20	3-yr Avg Total Margin FY18-FY20	Percent of Uncompensated Care FY20	Medicare Share of NPR FY20	Medical Assistance Share of NPR FY20
Statewide Average	6.67%	6.90%	8.38%	0.74%	62.03%	8.04%
Allied Services ⁵	0.81%	3.76%	-2.31%	0.69%	72.54%	2.87%
Bryn Mawr Rehab	0.02%	6.83%	9.23%	0.38%	49.50%	2.01%
Encompass Altoona 1, 10	6.69%	6.74%	9.72%	1.12%	81.50%	3.43%
Encompass Erie 1, 10	15.58%	10.84%	9.42%	0.98%	82.67%	4.83%
Encompass Harmarville 1, 10	6.77%	5.43%	8.76%	0.92%	80.39%	2.83%
Encompass Mechanicsburg 1, 10	15.55%	10.61%	11.67%	0.96%	83.92%	2.58%
Encompass Nittany ^{1, 6, 10}	11.42%	8.01%	10.74%	1.41%	86.53%	3.54%
Encompass Reading 1, 10	15.12%	12.48%	13.54%	1.38%	85.75%	3.56%
Encompass Sewickley ^{1, 10}	15.59%	15.63%	16.81%	0.52%	84.84%	2.18%
Encompass York ^{1, 10}	16.85%	11.73%	15.44%	0.75%	85.93%	2.19%
Geisinger Encompass 1, 10	10.32%	10.32%	16.04%	1.26%	74.31%	3.97%
Good Shepherd Rehab	-7.05%	-7.05%	-6.86%	0.91%	45.52%	13.91%
Helen Simpson Rehab ^{1, 10}	23.22%	24.18%	22.93%	0.00%	82.70%	6.10%
John Heinz Rehab ⁵	-13.48%	-11.89%	-17.85%	0.56%	63.03%	3.50%
Lancaster Rehab ^{1, 10}	29.32%	29.32%	28.70%	-0.70%	80.88%	1.81%
Magee Rehab	-15.54%	-15.54%	3.96%	2.39%	25.31%	16.34%
Moss Rehab	7.67%	8.42%	9.19%	0.37%	45.14%	19.28%
Penn State Health Rehab ^{1, 5, 10}	12.48%	12.48%	9.07%	0.00%	60.94%	11.22%
St Mary Rehab ^{1, 10}	35.60%	35.60%	33.93%	1.14%	57.67%	0.00%

Psychiatric	N	Net Patient Revenue (NPR) (millions)		3-yr Avg Change	ange (millions)				3-yr Avg Change	
Region & Hospital	FY20	FY19	FY18	FY17	in NPR FY17-20	FY20	FY19	FY18	FY17	in TOE FY17-20
Statewide Average	\$29	\$29	\$28	\$27	2.58%	\$30	\$29	\$28	\$27	3.68%
9 Belmont Behavioral ^{1, 5, 10}	\$58	\$59	\$57	\$49	5.90%	\$62	\$62	\$63	\$53	5.78%
8 Brooke Glen Behavioral ^{1, 10}	\$34	\$35	\$35	\$34	0.77%	\$32	\$32	\$31	\$30	1.40%
2 Clarion Psych ^{1, 10}	\$22	\$24	\$21	\$20	2.24%	\$18	\$19	\$16	\$14	10.06%
8 Devereux Behavioral Hlth	\$12	\$9	\$10	\$9	10.67%	\$11	\$10	\$10	\$9	6.21%
9 Fairmount Behavioral ^{1, 5, 10}	\$43	\$46	\$45	\$46	-2.17%	\$46	\$43	\$44	\$44	1.43%
6 First Wyoming Valley 1, 10	\$22	\$25	\$24	\$26	-5.06%	\$24	\$24	\$25	\$26	-3.00%
8 Foundations Behavioral ^{1, 5, 6, 10}	\$30	\$36	\$34	\$32	-2.57%	\$37	\$29	\$30	\$28	10.45%
9 Friends ^{1, 5, 10}	\$50	\$51	\$51	\$41	7.59%	\$52	\$48	\$49	\$46	4.19%
9 Girard	\$41	\$38	\$37	NR	NR	\$40	\$32	\$40	NR	NR
7 Haven Behavioral Eastern ^{1, 10}	\$25	\$23	\$20	\$19	10.14%	\$18	\$19	\$16	\$15	8.31%
9 Haven Behavioral Phil ^{1, 10}	\$10	\$10	\$11	\$11	-2.33%	\$9	\$9	\$9	\$10	-1.94%
8 Horsham Clinic ^{1, 10}	\$47	\$50	\$50	\$49	-0.90%	\$27	\$50	\$49	\$48	-14.49%
7 KidsPeace ¹	\$26	\$26	\$26	\$26	-0.08%	\$30	\$29	\$28	\$27	2.73%
5 Lancaster Behavioral Hlth ^{1, 10}	\$22	\$18	\$2	NA	NA	\$30	\$23	\$7	NA	NA
4 Meadows Psych Center 1, 10	\$25	\$26	\$24	\$26	-0.34%	\$21	\$21	\$19	\$19	3.73%
8 Montgomery Cty ES ⁵	\$16	\$16	\$15	\$13	5.62%	\$17	\$16	\$16	\$15	4.17%
5 PA Psych Inst	\$28	\$26	\$25	\$24	4.53%	\$40	\$39	\$38	\$33	6.51%
5 Roxbury Treatment 1, 5, 10	\$18	\$19	\$18	\$18	0.70%	\$13	\$13	\$13	\$14	-1.84%
1 Southwood Psych ^{1, 5, 10}	\$34	\$31	\$28	\$25	12.96%	\$25	\$24	\$22	\$20	7.85%
8 St John Vianney ⁶	\$10	\$11	\$10	\$9	5.62%	\$10	\$10	\$9	\$9	1.59%

Psychiatric Hospital	Operating Margin FY20	Total Margin FY20	3-yr Avg Total Margin FY18-FY20	Percent of Uncompensated Care FY20	Medicare Share of NPR FY20	Medical Assistance Share of NPR FY20
Statewide Average	4.14%	2.55%	0.44%	1.47%	14.91%	59.90%
Belmont Behavioral 1, 5, 10	3.15%	3.15%	2.14%	0.54%	11.91%	69.95%
Brooke Glen Behavioral 1, 10	10.75%	7.65%	7.39%	1.51%	26.10%	42.42%
Clarion Psych 1, 10	17.05%	12.14%	15.50%	1.96%	12.08%	56.59%
Devereux Behavioral Hlth	10.27%	10.27%	4.35%	3.65%	0.00%	84.38%
Fairmount Behavioral ^{1, 5, 10}	-2.92%	-3.08%	1.80%	1.07%	12.83%	70.33%
First Wyoming Valley 1, 10	-5.87%	-5.87%	-0.01%	0.97%	12.78%	63.60%
Foundations Behavioral 1, 5, 6, 10	20.76%	15.43%	12.89%	1.05%	0.00%	56.93%
Friends ^{1, 5, 10}	1.27%	0.91%	3.44%	3.68%	24.54%	56.71%
Girard	6.04%	6.04%	6.17%	0.34%	0.00%	99.67%
Haven Behavioral Eastern ^{1, 10}	27.74%	24.01%	20.89%	1.88%	37.52%	47.91%
Haven Behavioral Phil ^{1, 10}	10.67%	5.94%	11.31%	-2.00%	80.50%	14.29%
Horsham Clinic 1, 10	47.32%	41.28%	11.17%	2.21%	17.53%	51.52%
KidsPeace ¹	-15.41%	-10.19%	-6.58%	0.80%	0.00%	71.79%
Lancaster Behavioral Hlth ^{1, 10}	-29.42%	-29.42%	-42.87%	3.71%	19.03%	39.02%
Meadows Psych Center 1, 10	19.70%	14.02%	15.45%	1.11%	19.26%	54.91%
Montgomery Cty ES ⁵	-6.22%	-0.39%	-0.66%	6.16%	24.00%	44.16%
PA Psych Inst	-26.71%	-24.60%	-31.55%	3.96%	21.11%	43.16%
Roxbury Treatment 1, 5, 10	32.73%	23.30%	21.19%	1.72%	10.42%	61.92%
Southwood Psych 1, 5, 10	27.30%	24.73%	21.79%	0.21%	0.00%	77.45%
St John Vianney ⁶	4.51%	5.41%	11.21%	0.84%	0.00%	0.00%

State Psychiatric	Ne	et Patient R (mill		PR)	3-yr Avg Change	, ,				3-yr Avg Change
Hospital	FY20	FY19	FY18	FY17	in NPR FY17-20	FY20	FY19	FY18	FY17	in TOE FY17-20
Statewide Average	\$13	\$12	\$13	\$12	0.93%	\$72	\$70	\$67	\$65	3.76%
6 Clark Summit State	\$17	\$16	\$17	\$17	-1.12%	\$53	\$55	\$56	\$56	-1.83%
4 Danville State	\$12	\$12	\$11	\$10	4.01%	\$50	\$50	\$47	\$47	1.90%
8 Norristown State	\$7	\$7	\$6	\$6	9.80%	\$113	\$104	\$91	\$84	11.45%
1 Torrance State	\$11	\$10	\$10	\$11	-0.12%	\$84	\$84	\$79	\$78	2.43%
2 Warren State	\$11	\$11	\$14	\$12	-1.54%	\$52	\$51	\$50	\$49	1.53%
7 Wernersville State	\$18	\$18	\$18	\$18	0.52%	\$79	\$78	\$76	\$72	3.38%

State Psychiatric Hospital	Percent of Expenses Medicare Not Share of Covered by NPR NPR FY20 FY20		Medical Assistance Share of NPR FY20
Statewide Average	82.21%	22.89%	86.30%
Clark Summit State	68.76%	15.27%	76.55%
Danville State	76.62%	21.50%	68.92%
Norristown State	93.03%	12.37%	78.96%
Torrance State	87.45%	20.35%	70.00%
Warren State	77.37%	26.00%	67.00%
Wernersville State	77.01%	23.36%	69.10%

Long-Term Acute Care	Net Patient Revenue (NPR) (millions)				3-yr Avg Change	Total Operating Expenses (TOE) (millions)				3-yr Avg Change
Region & Hospital	FY20	FY19	FY18	FY17	in NPR FY17-20	FY20	FY19	FY18	FY17	in TOE FY17-20
Statewide Average	\$18	\$16	\$14	\$16	5.49%	\$17	\$16	\$15	\$16	3.36%
1 Curahealth Heritage VIIy 1, 10	\$8	\$7	\$6	\$8	2.32%	\$6	\$7	\$6	\$6	-0.17%
1 Curahealth Pittsburgh 1, 10	\$9	\$8	\$8	\$9	0.93%	\$7	\$8	\$9	\$13	-15.13%
7 Good Shepherd Bethlehem	\$18	\$16	\$16	\$15	6.83%	\$19	\$18	\$16	\$15	9.64%
9 Good Shepherd Penn Phila	\$46	\$51	\$54	\$50	-2.82%	\$54	\$57	\$58	\$52	1.22%
9 Kindred Philadelphia ^{1, 10}	\$50	\$40	\$13	\$14	88.64%	\$48	\$39	\$16	\$18	54.95%
1 LifeCare Pgh Alle-Kiski ^{1, 10}	\$10	\$1	\$14	\$16	-12.12%	\$10	\$2	\$22	\$18	-14.74%
5 Select Camp Hill 1, 10	\$16	\$16	\$16	\$16	0.94%	\$13	\$12	\$13	\$12	1.73%
4 Select Danville 1, 10	\$15	\$13	\$14	\$15	-0.62%	\$14	\$13	\$14	\$14	-0.39%
2 Select Erie ^{1, 10}	\$18	\$15	\$14	\$17	1.50%	\$17	\$16	\$15	\$16	2.22%
5 Select Harrisburg ^{1, 10}	\$23	\$19	\$19	\$16	12.26%	\$15	\$13	\$13	\$13	5.43%
3 Select Johnstown 1, 10	\$14	\$15	\$15	\$17	-6.44%	\$13	\$14	\$13	\$14	-3.15%
1 Select Laurel ^{1, 10}	\$12	\$12	\$13	\$15	-7.17%	\$11	\$11	\$12	\$13	-5.04%
1 Select McKeesport ^{1, 10}	\$12	\$11	\$10	\$12	1.56%	\$12	\$11	\$10	\$11	2.27%
1 Select UPMC ^{1, 10}	\$18	\$16	\$14	\$14	11.04%	\$16	\$15	\$14	\$14	4.11%
5 Select York ^{1, 10}	\$13	\$11	\$12	\$11	5.19%	\$11	\$10	\$10	\$9	4.93%

Long-Term Acute Care Hospital	Operating Margin FY20	Total Margin FY20	3-yr Avg Total Margin FY18-FY20	Percent of Uncompensated Care FY20	Medicare Share of NPR FY20	Medical Assistance Share of NPR FY20
Statewide Average	7.96%	6.86%	0.19%	0.39%	65.44%	4.95%
Curahealth Heritage Vlly ^{1, 10}	31.34%	31.34%	11.97%	0.00%	85.89%	-1.57%
Curahealth Pittsburgh ^{1, 10}	23.11%	23.11%	7.05%	0.00%	54.91%	0.34%
Good Shepherd Bethlehem	-3.42%	-3.42%	-4.96%	0.65%	67.89%	0.49%
Good Shepherd Penn Phila	-11.72%	-11.36%	-9.22%	1.40%	34.09%	3.48%
Kindred Philadelphia ^{1, 10}	5.64%	4.04%	0.67%	0.27%	72.79%	11.12%
LifeCare Pgh Alle-Kiski ^{1, 10}	-2.73%	-6.15%	-36.09%	0.00%	74.25%	5.31%
Select Camp Hill 1, 10	19.44%	19.69%	20.99%	0.00%	81.35%	1.70%
Select Danville 1, 10	6.70%	4.94%	3.01%	0.00%	64.46%	10.88%
Select Erie ^{1, 10}	7.65%	5.47%	0.68%	0.00%	81.88%	6.46%
Select Harrisburg 1, 10	34.89%	34.92%	31.67%	0.00%	66.53%	3.39%
Select Johnstown 1, 10	11.07%	9.30%	10.34%	0.13%	82.16%	2.17%
Select Laurel 1, 10	8.90%	7.50%	8.73%	0.00%	76.02%	4.47%
Select McKeesport 1, 10	8.94%	6.67%	3.42%	0.00%	69.09%	8.12%
Select UPMC 1, 10	16.25%	10.87%	5.58%	0.59%	61.02%	3.68%
Select York ^{1, 10}	18.17%	18.18%	16.31%	0.00%	73.14%	0.00%

Specialty	Net Patient Revenue (NPR) (millions)				3-yr Avg Change	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in
Region & Hospital	FY20	FY19	FY18	FY17	in NPR FY17-20	FY20	FY19	FY18	FY17	TOE FY17-20
Statewide Average	\$14	\$25	\$35	\$34	-19.68%	\$19	\$27	\$35	\$33	-14.02%
1 Children's Home Pgh	\$9	\$10	\$11	\$10	-5.55%	\$15	\$16	\$16	\$14	1.48%
8 Eagleville ⁵	\$31	\$38	\$38	\$37	-5.02%	\$41	\$46	\$40	\$37	3.25%
9 Kensington ⁵	\$5	\$7	\$5	\$8	-12.61%	\$7	\$8	\$9	\$8	-6.72%
8 Valley Forge ^{3, 5, 10, 11}	\$11	NR	\$10	\$15	-7.62%	\$15	NR	\$13	\$15	-0.75%

Specialty Hospital	Operating Margin FY20	Total Margin FY20	3-yr Avg Total Margin FY18-FY20	Percent of Uncompensated Care FY20	Medicare Share of NPR FY20	Medical Assistance Share of NPR FY20
Statewide Average	-9.89%	-7.57%	4.11%	1.41%	2.82%	93.64%
Children's Home Pgh	-23.54%	-17.57%	-3.97%	2.54%	0.00%	67.81%
Eagleville ⁵	-7.98%	-5.98%	-3.71%	1.12%	17.32%	73.97%
Kensington ⁵	1.62%	4.18%	-1.01%	2.96%	2.18%	94.77%
Valley Forge 3, 5, 10, 11	-8.72%	-8.72%	NR	1.12%	22.01%	66.46%

EXPLANATION OF TERMS & MEASURES

3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE): The average annual change in the hospital's NPR or TOE that occurred from the end of FY17 through FY20.

 $(((NPR_{20} - NPR_{17}) / NPR_{17}) / 3)$ or $(((TOE_{20} - TOE_{17}) / TOE_{17}) / 3)$

3-year Average Total Margin: The average total margin realized by the hospital during FY18 through FY20.

(Σ revenue over expenses 20, 19, 18 / Σ total revenue 20, 19, 18)

Discharge: The total number of patients released from the hospital during the fiscal year.

Long-Term Acute Care: An acute care hospital licensed by the Pennsylvania Department of Health that provides medical services for patients who require extended lengths of acute care inpatient stay.

Net Patient Revenue (NPR): Net patient revenue (net of bad debt) reflects revenue for patient care and does not include revenue from other operations such as cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

Operating Income: The amount by which total operating revenue exceeds total operating expenses.

(total operating revenue – total operating expenses)

Operating Margin: The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of patient services realized by the hospital.

(operating income / total operating revenue)

Outpatient Visits: The number of visits to the individual outpatient department of the hospital during the fiscal year.

Patient Day: Each day a patient stays in an inpatient hospital during the fiscal year.

Percent of Uncompensated Care: This is the ratio of uncompensated care (charity care and bad debt) to the total care provided by the hospital. Charity care is the care a hospital provides without charge because the patient is unable to compensate the hospital through third-party coverage or the patient's own resources. Bad debt represents the foregone revenue for care in which the hospital initially anticipated payment, extended credit to the patient, but later was determined to be uncollectable. This rate can be used to express uncompensated care as a

percent of total charges or as an estimate of the percent of total net patient revenue.

(charity care charges + bad debt charges) / total charges

Psychiatric Hospital: A licensed institution issued a certificate by the Pennsylvania Department of Human Services to operate as a hospital that provides short-term acute psychiatric services on an inpatient basis. Psychiatric hospitals may also offer long-term residential and outpatient programs. Acute psychiatric care is rendered in response to severe psychiatric conditions requiring intensive or extensive intervention to bring the patient's symptoms under control.

Rehabilitation Hospital: An inpatient facility licensed by the Pennsylvania Department of Health, which is operated for the primary purpose of assisting in the physical rehabilitation of persons through an integrated program of medical and other services. Rehabilitation hospitals may also offer outpatient services.

Staffed Beds: The number of beds at the hospital that are set up and staffed at the end of the fiscal year.

Specialty Hospital: A facility licensed by the Pennsylvania Department of Health that provides specific types of inpatient and outpatient settings of care, such as drug and alcohol.

Total Margin: The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a hospital.

(revenue over expenses / total revenue)

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and non-operating income. Total net income may also include an extraordinary item.

Total Operating Expenses (TOE): All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance.

Total Operating Revenue (TOR): All revenues allocated by the hospital to meet operating expenses. It includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities).

Total Revenue: Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

FOOTNOTES

Footnotes

- 1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
- 2. FY20 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
- 3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
- 4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period.
- 5. The hospital has specialty units such as psychiatric, rehab, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
- 6. Extraordinary item is included in the calculation of total margin.
- 7. Balance sheet ratios are for the parent organization.
- 8. Acquired or merged with another licensed hospital during the FY20 reporting period.
- 9. Acquired or merged with another licensed hospital during the FY19 or FY18 reporting periods.
- 10. For-profit facility: total margin includes *pro rata* share of the parent corporation's federal income taxes.
- 11. Facility is referred to by a different name, or it closed after the FY20 reporting period.
- 12. Facility failed to satisfy the financial filing requirements.
- 13. One or more of the required financial submissions was filed late.
- 14. Facility submitted incomplete or inaccurate data.
- NA Not applicable.
- NR Information necessary to report or calculate this measure was not reported by the hospital.

No Submission: The following hospitals did not submit data to PHC4.

- LifeCare Behavioral Pgh
- Philhaven
- PAM Specialty Wilkes

Pennsylvania Health Care Cost Containment Council

Barry D. Buckingham, Executive Director

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For More Information

The information contained in this report and other PHC4 publications is available online at www.phc4.org. Additional financial, hospitalization and ambulatory procedure health care data is available for purchase. For more information, contact PHC4's Special Requests at specialrequests@phc4.org or 717-232-6787.