

APRIL 2020

Financial Analysis 2019

General Acute Care Hospitals

An Annual Report on the Financial Health
of Pennsylvania Hospitals



Volume One

Pennsylvania Health Care Cost Containment Council

About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

PHC4's primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840 thousand public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.

PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

FINANCIAL ANALYSIS

A high-quality, cost-effective health care delivery system requires financially healthy hospitals and health systems. Since fiscal year 1989, the Pennsylvania Health Care Cost Containment Council (PHC4) has produced a series of financial reports measuring the financial condition and utilization of the Commonwealth’s hospitals and health systems.

Volume One presents a financial profile of Pennsylvania’s general acute care (GAC) hospitals. *Volume Two* provides financial information about ambulatory surgery centers, and *Volume Three* addresses non-GAC (rehabilitation, long-term acute care, psychiatric and specialty) hospitals.

The GAC hospital data included in *Volume One* is, for most GAC hospitals, on a fiscal year 2019 (FY19) basis. FY19 began on July 1, 2018 and ended on June 30, 2019. A small number of facilities operate on a December 31 or September 30 fiscal year end.

Information contained in this report was derived from annual hospital financial statements, supplemented with additional data supplied by each hospital. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with each hospital.

Pennsylvania GAC Hospitals

There were 166 GAC hospitals licensed in the Commonwealth of Pennsylvania that operated during at least some portion of FY19. There were 168 GAC hospitals operating during the prior year.

This report includes statewide and regional analysis based on data for all GAC hospitals. The individual hospital data tables include data for all 163 GAC hospitals that submitted FY19 data.

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This report has been revised from its original release.

REPORT HIGHLIGHTS

Report Highlights

Pennsylvania General Acute Care Hospitals Fiscal Year 2019

- **Uncompensated Care:** The foregone dollar value for statewide uncompensated care (bad debt and charity care) increased 9.3%, from \$750 million in FY18 to \$820 million in FY19. The percent of uncompensated care to net patient revenue increased from 1.66% in FY18 to 1.72% in FY19.
- **Net Patient Revenue:** The revenue hospitals received for patient care increased 5.3% during FY19. Statewide net patient revenue was \$47.7 billion during FY19, making up 94% of statewide hospital total operating revenue.
- **Operating Margin:** Statewide operating income increased from \$2.3 billion in FY18 to \$2.8 billion in FY19. As a result, the statewide average operating margin increased 0.88 percentage points from 4.74% in FY18 to 5.63% in FY19. Total operating revenue increased to \$50.6 billion and operating expenses increased to \$47.7 billion in FY19. In FY19, 34% of Pennsylvania hospitals posted a negative operating margin and 29% posted an operating margin between 0% and 4%.
- **Total Margin:** The statewide total margin realized by the hospitals increased slightly by 0.07 percentage points, from 6.60% in FY18 to 6.67% in FY19. In FY19, 31% of Pennsylvania hospitals posted a negative total margin and 28% posted a total margin between 0% and 4%.

| PHC4 Region | Operating Margin FY19 | Total Margin FY19 | 3-year Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|-------------|-----------------------|-------------------|-----------------------------------|------------------------------------|
| Region 1 | 4.51% | 4.94% | 5.24% | 1.50% |
| Region 2 | 3.29% | 4.62% | 3.72% | 1.84% |
| Region 3 | 4.60% | 6.00% | 5.22% | 1.59% |
| Region 4 | 11.00% | 11.49% | 11.53% | 1.47% |
| Region 5 | 10.53% | 11.61% | 10.58% | 2.67% |
| Region 6 | 5.79% | 9.76% | 8.54% | 1.79% |
| Region 7 | 9.76% | 10.54% | 9.11% | 1.29% |
| Region 8 | 0.38% | 0.62% | 3.81% | 1.56% |
| Region 9 | 3.30% | 5.08% | 5.16% | 1.59% |
| Statewide | 5.63% | 6.67% | 6.65% | 1.72% |

HOSPITAL INCOME

Figure 1
Statewide Operating and Non-Operating Income

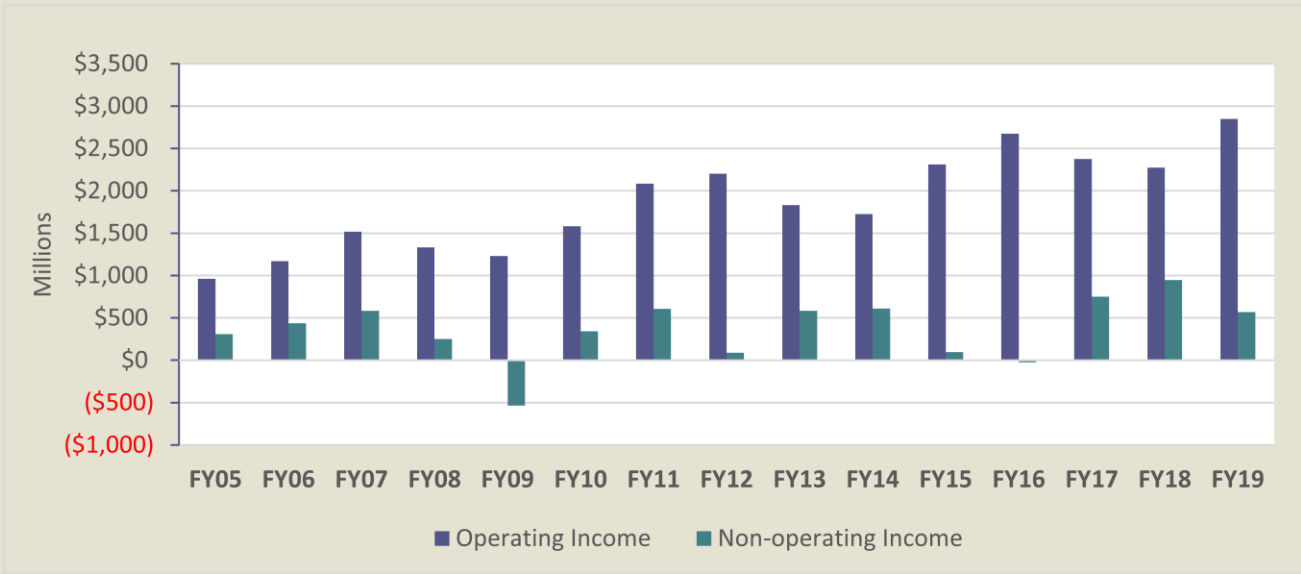
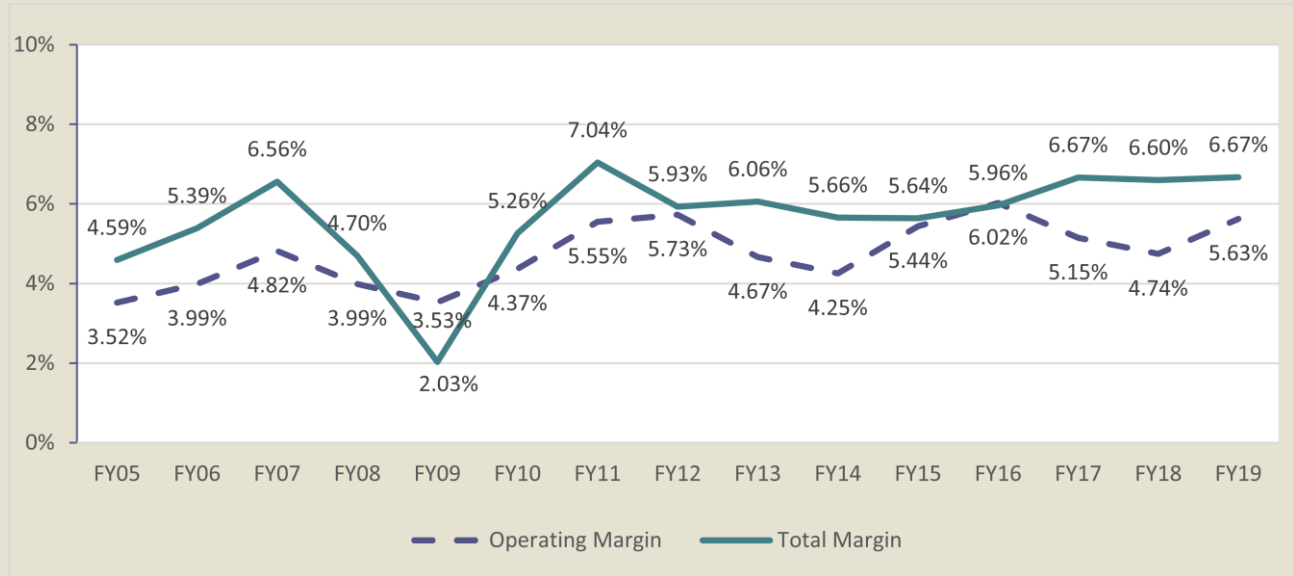
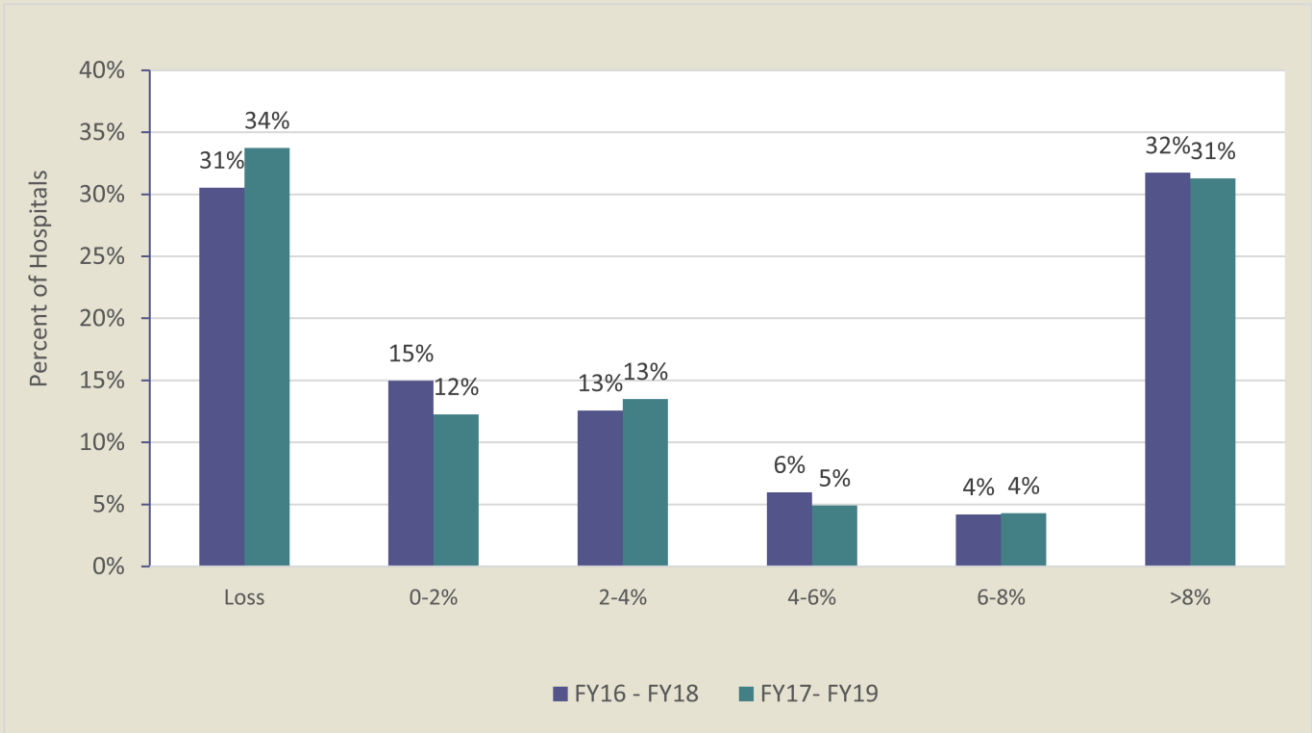


Figure 2
Statewide Average Operating and Total Margin



HOSPITAL INCOME

Figure 3
Statewide Distribution of 3-year Average Total Margin



| 3-yr Average Total Margin | Number of Hospitals | |
|---------------------------|---------------------|-------------|
| | FY16 - FY18 | FY17 - FY19 |
| Loss | 51 | 55 |
| 0-2% | 25 | 20 |
| 2-4% | 21 | 22 |
| 4-6% | 10 | 8 |
| 6-8% | 7 | 7 |
| >8% | 53 | 51 |
| Total | 167 | 163 |

HOSPITAL INCOME

Figure 4
Statewide Uncompensated Care Foregone Dollar Value

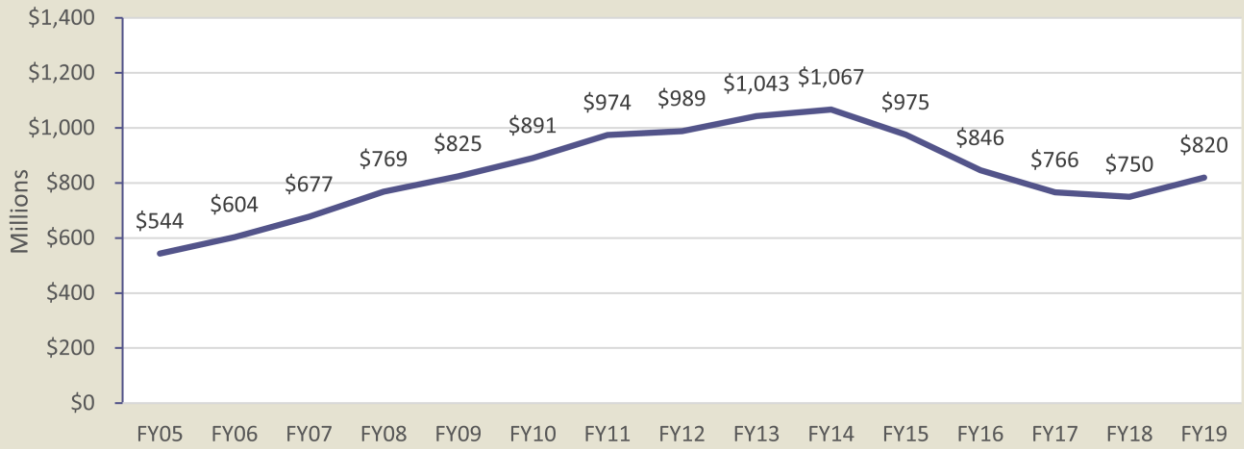
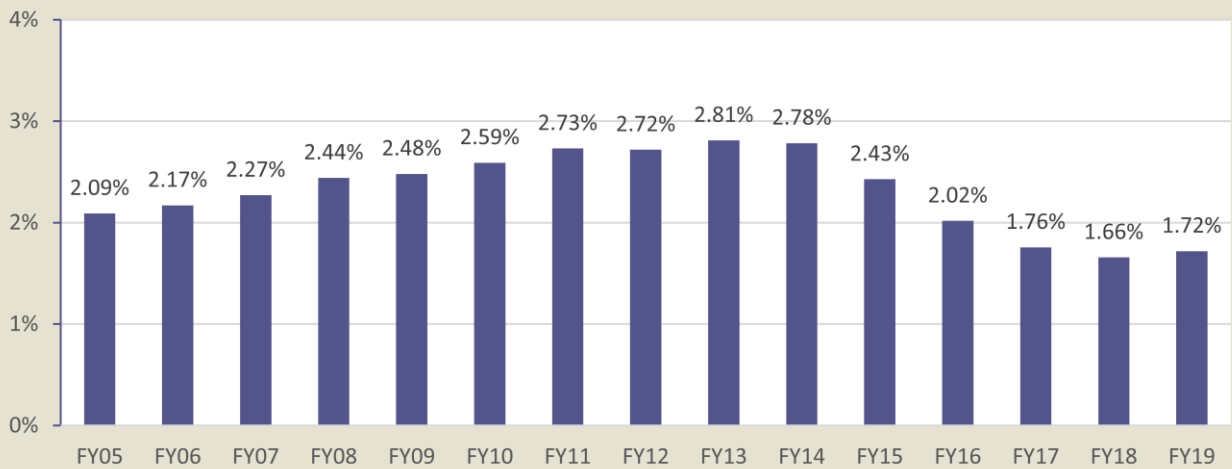


Figure 5
Statewide Uncompensated Care Percent of Net Patient Revenue



HOSPITAL UTILIZATION

Figure 6
Statewide Inpatient Discharges

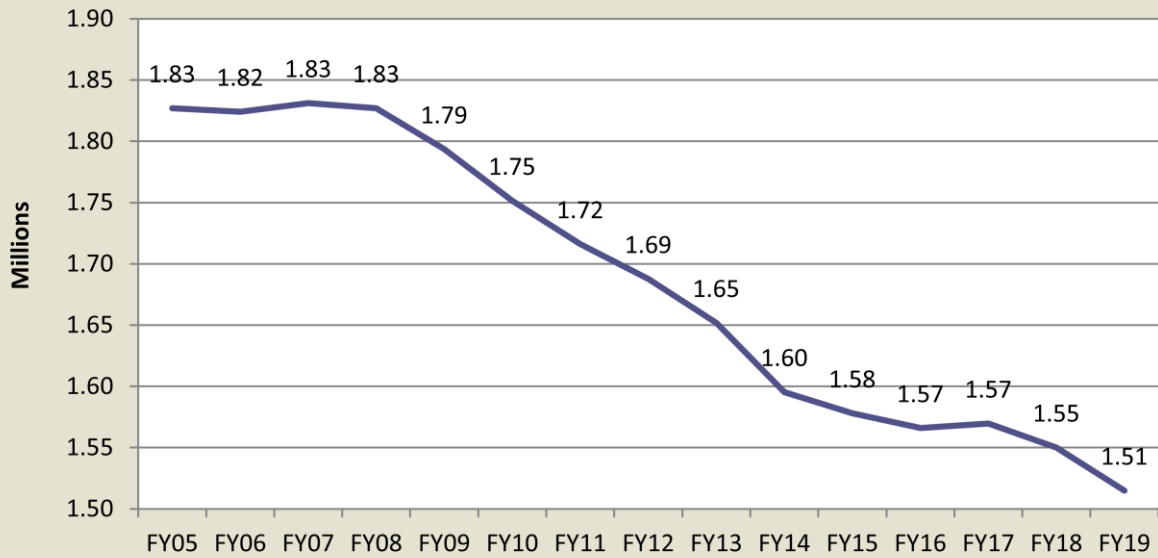
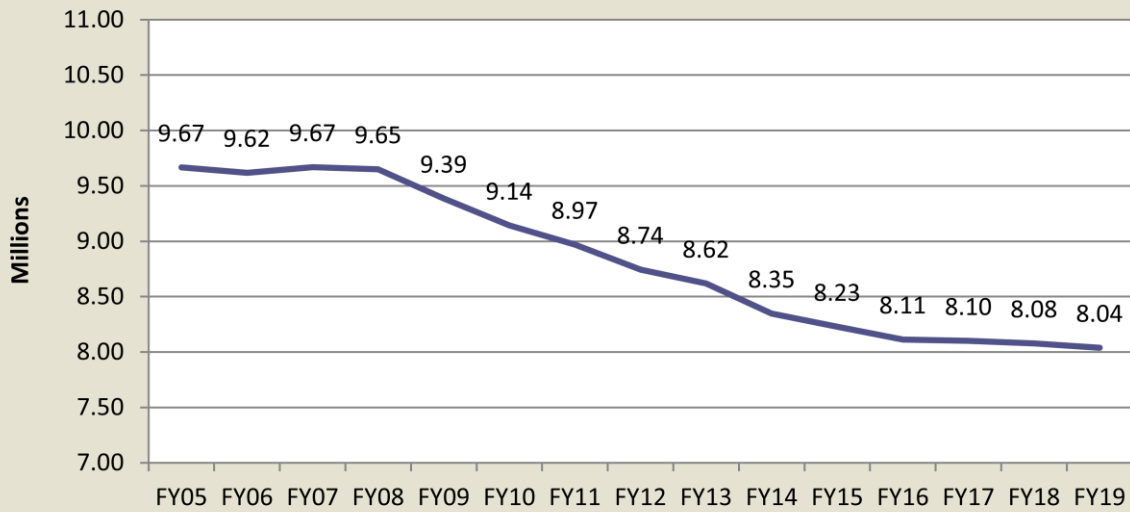
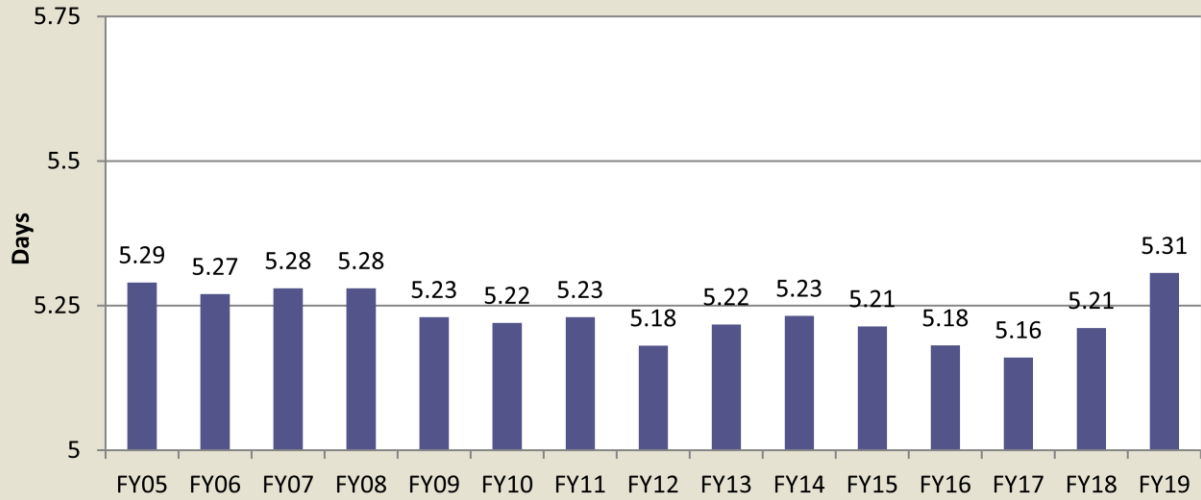


Figure 7
Statewide Inpatient Days



HOSPITAL UTILIZATION

Figure 8
Statewide Average Length of Stay



INDIVIDUAL HOSPITAL DATA

Hospital Data

The tables on the following pages provide hospital-specific financial data for 163 GAC hospitals that reported data for FY19. The hospitals are arranged by the PHC4’s nine regions.

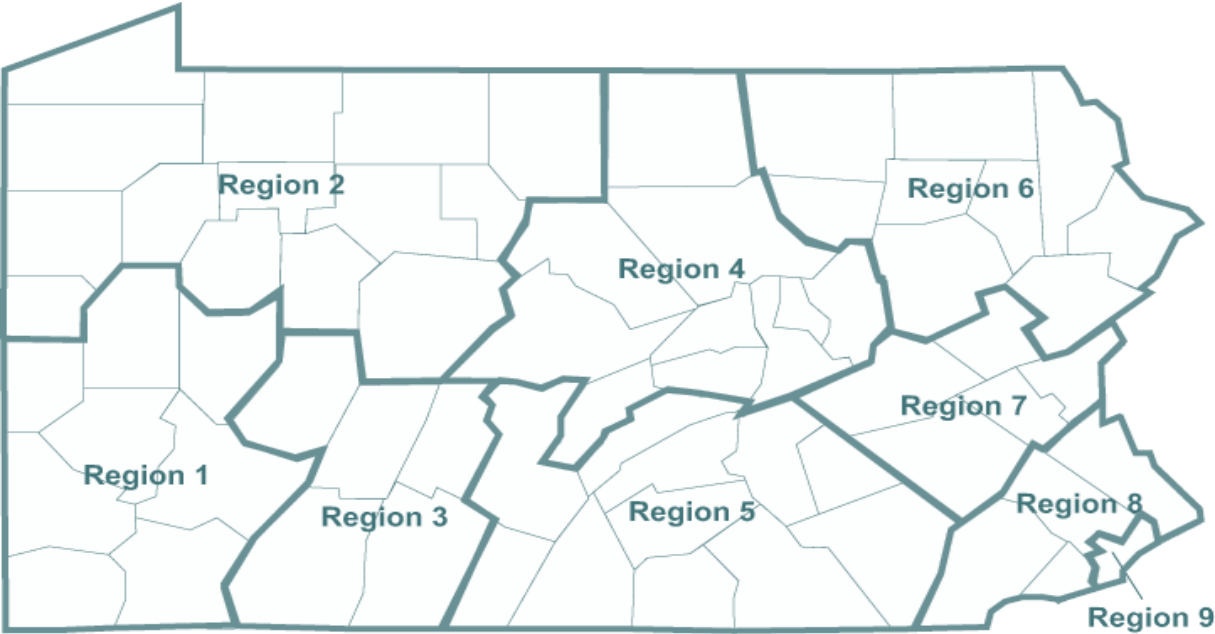
Operating and total margins for each hospital are reported. Each hospital’s corresponding operating income, total income, and total operating revenue can be obtained on PHC4’s website, www.phc4.org. (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Averages for all hospitals in the state and region are presented in the first and second row of each table. The regional averages that are

expressed as a percentage (e.g., “3-Year Average Change in NPR” and “Operating Margin”) are calculated as if the entire region was a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all hospitals within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.

In calculating the regional averages, estimated data was used for hospitals that reported less than a full year of data due to a change in the fiscal year.

No estimated data was used for the individual hospital data.



INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|---|---|--------------|--------------|--------------|---|--|--------------|--------------|--------------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 1 Average | \$307 | \$293 | \$283 | \$274 | 3.99% | \$314 | \$299 | \$289 | \$278 | 4.33% |
| ACMH ⁵ | \$93 | \$95 | \$98 | \$97 | -1.21% | \$99 | \$97 | \$100 | \$101 | -0.44% |
| Advanced Surgical ^{1, 3, 10} | \$22 | \$20 | \$18 | \$5 | NA | \$19 | \$18 | \$16 | \$5 | NA |
| Allegheny General ¹ | \$874 | \$820 | \$736 | \$708 | 7.85% | \$777 | \$726 | \$718 | \$663 | 5.74% |
| Allegheny Valley ^{1, 5} | \$105 | \$99 | \$102 | \$102 | 1.04% | \$112 | \$106 | \$112 | \$106 | 1.73% |
| Butler Memorial ⁵ | \$265 | \$270 | \$261 | \$248 | 2.34% | \$254 | \$250 | \$236 | \$220 | 5.03% |
| Canonsburg ^{1, 5} | \$42 | \$42 | \$43 | \$43 | -0.80% | \$46 | \$46 | \$50 | \$48 | -1.47% |
| Excelsa Health Frick | \$47 | \$47 | \$44 | \$43 | 3.55% | \$44 | \$42 | \$41 | \$40 | 3.40% |
| Excelsa Health Latrobe ⁵ | \$133 | \$130 | \$131 | \$122 | 3.04% | \$127 | \$121 | \$119 | \$119 | 2.16% |
| Excelsa Hlth Westmoreland ⁵ | \$247 | \$246 | \$244 | \$234 | 1.91% | \$237 | \$231 | \$228 | \$226 | 1.58% |
| Forbes ^{1, 5} | \$253 | \$234 | \$218 | \$193 | 10.34% | \$241 | \$224 | \$219 | \$199 | 6.93% |
| Heritage Valley Beaver ⁵ | \$218 | \$219 | \$219 | \$227 | -1.35% | \$230 | \$228 | \$227 | \$225 | 0.69% |
| Heritage Valley Kennedy ^{5, 6} | \$56 | \$58 | \$55 | \$53 | 1.70% | \$69 | \$66 | \$64 | \$61 | 3.93% |
| Heritage Valley Sewickley ⁵ | \$124 | \$121 | \$123 | \$120 | 1.08% | \$137 | \$133 | \$128 | \$128 | 2.53% |
| Highlands ⁵ | \$26 | \$27 | \$27 | \$23 | 3.84% | \$30 | \$29 | \$26 | \$25 | 5.72% |
| Jefferson ^{1, 5} | \$260 | \$252 | \$247 | \$242 | 2.54% | \$246 | \$239 | \$237 | \$236 | 1.52% |
| Monongahela Valley ⁵ | \$126 | \$129 | \$131 | \$131 | -1.34% | \$130 | \$134 | \$134 | \$132 | -0.31% |
| St Clair ⁵ | \$296 | \$290 | \$280 | \$273 | 2.79% | \$272 | \$266 | \$263 | \$259 | 1.69% |
| Uniontown ⁵ | \$132 | \$132 | \$129 | \$125 | 2.06% | \$134 | \$140 | \$132 | \$126 | 2.31% |
| UPMC Children's Hosp Pgh ⁵ | \$635 | \$621 | \$599 | \$566 | 4.06% | \$721 | \$685 | \$644 | \$597 | 6.89% |
| UPMC East ⁵ | \$158 | \$152 | \$143 | \$131 | 6.90% | \$158 | \$151 | \$142 | \$131 | 6.88% |
| UPMC Magee-Womens ⁵ | \$921 | \$840 | \$818 | \$852 | 2.70% | \$974 | \$870 | \$809 | \$800 | 7.22% |
| UPMC McKeesport ⁵ | \$132 | \$132 | \$127 | \$130 | 0.36% | \$146 | \$139 | \$134 | \$136 | 2.45% |
| UPMC Mercy ⁵ | \$384 | \$369 | \$365 | \$359 | 2.29% | \$402 | \$382 | \$383 | \$372 | 2.69% |
| UPMC Passavant ⁵ | \$367 | \$357 | \$349 | \$340 | 2.63% | \$376 | \$366 | \$354 | \$344 | 3.08% |
| UPMC Presby Shadyside ⁵ | \$1,947 | \$1,842 | \$1,804 | \$1,731 | 4.16% | \$2,199 | \$2,092 | \$2,023 | \$1,947 | 4.31% |
| UPMC St Margaret ⁵ | \$218 | \$220 | \$220 | \$213 | 0.87% | \$227 | \$226 | \$224 | \$216 | 1.77% |
| Washington ⁵ | \$230 | \$223 | \$229 | \$230 | -0.04% | \$236 | \$232 | \$234 | \$225 | 1.59% |
| Washington HS Greene | \$17 | \$22 | \$22 | \$25 | -10.60% | \$18 | \$23 | \$25 | \$28 | -11.41% |
| West Penn ^{1, 5} | \$565 | \$486 | \$433 | \$366 | 18.11% | \$434 | \$400 | \$363 | \$324 | 11.37% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|--|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 1 Average | 4.51% | 4.94% | 5.24% | 1.50% |
| ACMH ⁵ | 0.77% | 2.36% | 3.94% | 1.26% |
| Advanced Surgical ^{1,3,10} | 11.18% | 11.18% | 11.09% | 0.33% |
| Allegheny General ¹ | 14.07% | 14.79% | 12.35% | 0.54% |
| Allegheny Valley ^{1,5} | -1.94% | -2.84% | -2.64% | 0.81% |
| Butler Memorial ⁵ | 10.06% | 12.54% | 13.83% | 1.17% |
| Canonsburg ^{1,5} | -6.68% | -8.55% | -7.92% | 0.51% |
| Excelsa Health Frick | 9.87% | 7.93% | 7.57% | 2.61% |
| Excelsa Health Latrobe ⁵ | 9.43% | 10.84% | 13.92% | 1.74% |
| Excelsa Hlth Westmoreland ⁵ | 6.06% | 6.86% | 9.36% | 1.37% |
| Forbes ^{1,5} | 6.23% | 6.28% | 4.31% | 0.49% |
| Heritage Valley Beaver ⁵ | -0.92% | 0.27% | 1.72% | 2.48% |
| Heritage Valley Kennedy ^{5,6} | -19.26% | -23.48% | -10.09% | 1.60% |
| Heritage Valley Sewickley ⁵ | -2.38% | -0.74% | 0.97% | 2.93% |
| Highlands ⁵ | -12.64% | -10.69% | -2.81% | 2.64% |
| Jefferson ^{1,5} | 7.69% | 5.80% | 10.49% | 0.24% |
| Monongahela Valley ⁵ | 0.03% | 1.75% | 1.80% | 1.76% |
| St Clair ⁵ | 12.21% | 15.38% | 15.52% | 1.47% |
| Uniontown ⁵ | -0.37% | 0.44% | -0.35% | 3.38% |
| UPMC Children's Hosp Pgh ⁵ | 0.28% | 0.30% | 1.58% | 2.03% |
| UPMC East ⁵ | 0.66% | 0.66% | 1.19% | 2.67% |
| UPMC Magee-Womens ⁵ | 2.77% | 2.90% | 4.15% | 1.38% |
| UPMC McKeesport ⁵ | -4.04% | -4.04% | -1.24% | 3.39% |
| UPMC Mercy ⁵ | -0.81% | -0.81% | -0.03% | 3.06% |
| UPMC Passavant ⁵ | 0.30% | 0.30% | 0.91% | 1.68% |
| UPMC Presby Shadyside ⁵ | 0.07% | 0.08% | 0.66% | 1.33% |
| UPMC St Margaret ⁵ | -0.84% | -0.84% | 0.21% | 1.55% |
| Washington ⁵ | 4.67% | 8.16% | 8.67% | 3.53% |
| Washington HS Greene | -1.42% | -1.42% | -5.27% | 7.85% |
| West Penn ^{1,5} | 26.21% | 26.25% | 22.28% | 0.39% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|--|---|-------|-------|-------|---|--|-------|-------|-------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 2 Average | \$103 | \$98 | \$95 | \$90 | 4.62% | \$103 | \$98 | \$97 | \$93 | 3.72% |
| Bradford Regional ^{1,5} | \$63 | \$63 | \$62 | \$60 | 1.35% | \$69 | \$70 | \$67 | \$65 | 2.19% |
| Clarion ⁵ | \$50 | \$50 | \$48 | \$51 | -0.51% | \$51 | \$51 | \$52 | \$53 | -0.86% |
| Edgewood Surgical ¹⁰ | \$5 | \$5 | \$7 | \$8 | -14.04% | \$5 | \$5 | \$6 | \$7 | -8.25% |
| Grove City | \$40 | \$40 | \$42 | \$43 | -2.39% | \$43 | \$44 | \$45 | \$45 | -1.30% |
| LECOM Hlth Corry Memorial ⁶ | \$21 | \$19 | \$19 | \$19 | 4.80% | \$21 | \$19 | \$20 | \$20 | 0.89% |
| Meadville ⁵ | \$198 | \$192 | \$187 | \$161 | 7.85% | \$202 | \$198 | \$191 | \$176 | 4.93% |
| Millcreek Community ⁵ | \$50 | \$50 | \$54 | \$54 | -2.59% | \$57 | \$56 | \$56 | \$53 | 2.94% |
| Penn Highlands Brookville ⁵ | \$30 | \$29 | \$28 | \$26 | 5.32% | \$30 | \$29 | \$29 | \$27 | 4.50% |
| Penn Highlands Clearfield ⁵ | \$40 | \$38 | \$41 | \$41 | -0.41% | \$44 | \$46 | \$48 | \$45 | -0.38% |
| Penn Highlands DuBois ⁵ | \$318 | \$288 | \$264 | \$248 | 9.41% | \$335 | \$295 | \$275 | \$257 | 10.02% |
| Penn Highlands Elk ⁵ | \$60 | \$58 | \$56 | \$53 | 4.11% | \$60 | \$59 | \$56 | \$54 | 4.00% |
| Punxsutawney Area | \$35 | \$34 | \$35 | \$33 | 1.55% | \$37 | \$37 | \$36 | \$34 | 2.53% |
| Saint Vincent ¹ | \$287 | \$277 | \$250 | \$245 | 5.68% | \$262 | \$260 | \$252 | \$250 | 1.62% |
| Sharon Regional ^{1,5,10} | \$146 | \$126 | \$128 | \$120 | 7.13% | \$142 | \$129 | \$141 | \$137 | 1.21% |
| Titusville Area | \$34 | \$27 | \$22 | \$23 | 15.37% | \$34 | \$27 | \$25 | \$26 | 9.70% |
| UPMC Cole ⁵ | \$87 | \$85 | \$80 | \$75 | 5.32% | \$92 | \$93 | \$90 | \$84 | 2.90% |
| UPMC Hamot | \$459 | \$423 | \$395 | \$355 | 9.83% | \$422 | \$374 | \$364 | \$329 | 9.39% |
| UPMC Horizon | \$128 | \$129 | \$148 | \$152 | -5.26% | \$137 | \$139 | \$150 | \$154 | -3.73% |
| UPMC Jameson ⁵ | \$97 | \$100 | \$94 | \$98 | -0.34% | \$105 | \$102 | \$101 | \$103 | 0.79% |
| UPMC Kane | \$17 | \$19 | \$21 | \$19 | -3.72% | \$21 | \$22 | \$23 | \$22 | -0.71% |
| UPMC Northwest ⁵ | \$116 | \$110 | \$102 | \$102 | 4.60% | \$115 | \$110 | \$101 | \$100 | 4.93% |
| Warren General ⁵ | \$71 | \$70 | \$69 | \$68 | 1.32% | \$75 | \$74 | \$76 | \$72 | 1.03% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|--|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 2 Average | 3.29% | 4.62% | 3.72% | 1.84% |
| Bradford Regional ^{1, 5} | -4.47% | -4.45% | -3.15% | 1.30% |
| Clarion ⁵ | 0.04% | 1.14% | -0.02% | 1.61% |
| Edgewood Surgical ¹⁰ | -10.07% | -9.96% | 2.35% | 0.21% |
| Grove City | -6.24% | -0.30% | -0.61% | 2.08% |
| LECOM Hlth Corry Memorial ⁶ | 8.97% | 0.05% | -2.49% | 3.10% |
| Meadville ⁵ | 1.13% | 3.14% | 0.86% | 1.99% |
| Millcreek Community ⁵ | -5.38% | 2.25% | 6.15% | 1.98% |
| Penn Highlands Brookville ⁵ | 1.00% | 42.15% | 20.04% | 1.93% |
| Penn Highlands Clearfield ⁵ | -4.49% | -2.61% | -5.72% | 2.13% |
| Penn Highlands DuBois ⁵ | 4.45% | 4.86% | 5.55% | 1.43% |
| Penn Highlands Elk ⁵ | 2.94% | 4.76% | 5.36% | 2.11% |
| Punxsutawney Area | 1.15% | 3.03% | 1.35% | 1.52% |
| Saint Vincent ¹ | 11.65% | 11.97% | 8.32% | 0.16% |
| Sharon Regional ^{1, 5, 10} | 4.09% | 4.09% | -0.51% | 0.96% |
| Titusville Area | 2.31% | 4.19% | 1.17% | 3.90% |
| UPMC Cole ⁵ | 3.34% | 3.34% | 2.06% | 2.84% |
| UPMC Hamot | 9.88% | 9.09% | 11.40% | 2.14% |
| UPMC Horizon | -5.40% | -5.40% | -3.84% | 3.15% |
| UPMC Jameson ⁵ | -6.95% | -6.95% | -2.44% | 3.31% |
| UPMC Kane | -20.85% | -19.05% | -12.53% | 2.40% |
| UPMC Northwest ⁵ | 1.90% | 1.90% | 1.21% | 3.06% |
| Warren General ⁵ | 0.66% | 1.87% | 0.38% | 1.35% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|-------------------------------------|---|-------|-------|-------|---|--|-------|-------|-------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 3 Average | \$125 | \$122 | \$121 | \$116 | 2.80% | \$123 | \$122 | \$119 | \$115 | 2.28% |
| Conemaugh Memorial ^{5, 10} | \$368 | \$364 | \$389 | \$388 | -1.72% | \$334 | \$357 | \$379 | \$375 | -3.69% |
| Conemaugh Meyersdale ¹⁰ | \$15 | \$14 | \$14 | \$13 | 3.03% | \$15 | \$15 | \$14 | \$14 | 0.71% |
| Conemaugh Miners ¹⁰ | \$16 | \$15 | \$14 | \$15 | 1.61% | \$17 | \$17 | \$17 | \$16 | 1.04% |
| Conemaugh Nason MC ^{1, 10} | \$33 | \$34 | \$33 | \$28 | 5.69% | \$31 | \$36 | \$30 | \$32 | -1.02% |
| Indiana Regional ^{5, 6} | \$160 | \$150 | \$153 | \$140 | 4.86% | \$169 | \$154 | \$151 | \$146 | 5.27% |
| Soon-Shiong MC Windber ⁵ | \$36 | \$36 | \$37 | \$34 | 1.13% | \$47 | \$44 | \$47 | \$43 | 3.36% |
| Tyrone Regional Health | \$25 | \$26 | \$26 | \$23 | 2.91% | \$29 | \$31 | \$32 | \$34 | -4.48% |
| UPMC Altoona ⁵ | \$474 | \$458 | \$417 | \$392 | 6.96% | \$468 | \$446 | \$400 | \$373 | 8.48% |
| UPMC Bedford | \$59 | \$59 | \$60 | \$57 | 1.17% | \$59 | \$59 | \$59 | \$56 | 1.90% |
| UPMC Somerset ⁵ | \$68 | \$65 | \$64 | \$66 | 1.45% | \$66 | \$65 | \$63 | \$66 | 0.06% |

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|------------------------------------|---|---------|---------|---------|---|--|---------|---------|---------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 4 Average | \$203 | \$186 | \$180 | \$171 | 6.19% | \$189 | \$175 | \$170 | \$163 | 5.31% |
| Berwick ^{1, 5, 10} | \$48 | \$51 | \$56 | \$58 | -5.76% | \$47 | \$49 | \$54 | \$54 | -4.47% |
| Bucktail ⁵ | \$6 | \$5 | \$6 | \$6 | 3.24% | \$7 | \$7 | \$7 | \$7 | 2.96% |
| Evangelical Community ⁵ | \$197 | \$190 | \$179 | \$174 | 4.35% | \$171 | \$166 | \$158 | \$152 | 4.31% |
| Geisinger Bloomsburg ⁵ | \$46 | \$45 | \$43 | \$36 | 9.66% | \$50 | \$51 | \$48 | \$40 | 8.49% |
| Geisinger Danville ⁵ | \$1,226 | \$1,161 | \$1,116 | \$1,057 | 5.34% | \$1,154 | \$1,099 | \$1,046 | \$1,009 | 4.79% |
| Geisinger Jersey Shore | \$24 | \$21 | \$22 | \$23 | 0.69% | \$27 | \$25 | \$24 | \$25 | 2.63% |
| Geisinger Lewistown ⁵ | \$128 | \$126 | \$121 | \$102 | 8.25% | \$115 | \$111 | \$106 | \$94 | 7.37% |
| Lock Haven ⁵ | \$29 | \$19 | \$31 | \$30 | -0.43% | \$32 | \$22 | \$38 | \$38 | -4.75% |
| Mount Nittany ⁵ | \$378 | \$369 | \$350 | \$336 | 4.19% | \$328 | \$314 | \$304 | \$290 | 4.33% |
| Sunbury Community ⁵ | \$18 | \$12 | \$19 | \$18 | 0.97% | \$21 | \$14 | \$26 | \$29 | -8.72% |
| UPMC Muncy ⁵ | \$54 | \$51 | \$46 | \$46 | 5.61% | \$50 | \$45 | \$43 | \$42 | 6.57% |
| UPMC Soldiers & Sailors | \$76 | \$70 | \$65 | \$59 | 9.34% | \$65 | \$58 | \$56 | \$58 | 4.09% |
| Williamsport Regional ⁵ | \$408 | \$297 | \$289 | \$280 | 15.21% | \$392 | \$314 | \$293 | \$285 | 12.51% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|-------------------------------------|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 3 Average | 4.60% | 6.00% | 5.22% | 1.59% |
| Conemaugh Memorial ^{5, 10} | 12.41% | 12.41% | 8.64% | 0.37% |
| Conemaugh Meyersdale ¹⁰ | 1.69% | 1.69% | -0.32% | 0.51% |
| Conemaugh Miners ¹⁰ | -3.97% | -3.97% | -11.49% | 0.92% |
| Conemaugh Nason MC ^{1, 10} | 7.54% | 7.54% | 4.41% | 1.26% |
| Indiana Regional ^{5, 6} | -0.88% | 0.83% | 3.99% | 1.52% |
| Soon-Shiong MC Windber ⁵ | -14.30% | 13.23% | 6.57% | 1.22% |
| Tyrone Regional Health | -9.33% | -8.07% | -5.57% | 1.48% |
| UPMC Altoona ⁵ | 3.05% | 3.05% | 4.11% | 2.52% |
| UPMC Bedford | 0.44% | 0.47% | 1.58% | 3.37% |
| UPMC Somerset ⁵ | 6.99% | 10.76% | 8.12% | 1.13% |

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|------------------------------------|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 4 Average | 11.00% | 11.49% | 11.53% | 1.47% |
| Berwick ^{1, 5, 10} | 3.29% | 1.84% | 2.25% | 0.91% |
| Bucktail ⁵ | 1.57% | 3.74% | 2.02% | 2.08% |
| Evangelical Community ⁵ | 18.19% | 20.58% | 19.25% | 1.89% |
| Geisinger Bloomsburg ⁵ | -4.34% | -4.06% | -7.14% | 2.12% |
| Geisinger Danville ⁵ | 9.97% | 10.61% | 11.01% | 0.93% |
| Geisinger Jersey Shore | -9.85% | -10.92% | -11.73% | 3.59% |
| Geisinger Lewistown ⁵ | 10.88% | 11.14% | 12.81% | 1.95% |
| Lock Haven ⁵ | -6.65% | -6.65% | -13.91% | 2.49% |
| Mount Nittany ⁵ | 15.89% | 15.89% | 17.24% | 1.64% |
| Sunbury Community ⁵ | -12.87% | -12.87% | -16.43% | 2.80% |
| UPMC Muncy ⁵ | 9.68% | 9.69% | 11.78% | 3.00% |
| UPMC Soldiers & Sailors | 17.92% | 18.01% | 18.65% | 2.95% |
| Williamsport Regional ⁵ | 11.28% | 11.29% | 9.58% | 1.83% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|---|---|---------|---------|---------|---|--|---------|---------|---------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 5 Average | \$372 | \$353 | \$335 | \$322 | 5.25% | \$345 | \$339 | \$314 | \$297 | 5.36% |
| Chambersburg ^{5, 8} | \$345 | \$348 | \$342 | \$313 | 3.36% | \$298 | \$306 | \$299 | \$279 | 2.25% |
| Fulton County ^{5, 6} | \$47 | \$44 | \$43 | \$44 | 1.87% | \$52 | \$50 | \$47 | \$47 | 3.87% |
| Holy Spirit ⁵ | \$305 | \$297 | \$287 | \$273 | 3.79% | \$299 | \$426 | \$309 | \$273 | 3.19% |
| Lancaster General ⁵ | \$1,070 | \$997 | \$976 | \$912 | 5.75% | \$1,002 | \$948 | \$908 | \$856 | 5.66% |
| Milton S Hershey | \$1,645 | \$1,555 | \$1,439 | \$1,376 | 6.51% | \$1,540 | \$1,445 | \$1,338 | \$1,305 | 6.00% |
| OSS Orthopaedic ^{1, 10} | \$126 | \$118 | \$95 | \$86 | 15.40% | \$123 | \$113 | \$94 | \$85 | 14.71% |
| Penn Highlands Huntingdon ⁵ | \$47 | \$48 | \$46 | \$42 | 4.35% | \$52 | \$53 | \$49 | \$46 | 4.23% |
| UPMC Carlisle ⁵ | \$123 | \$103 | \$99 | \$114 | 2.66% | \$113 | \$114 | \$88 | \$82 | 12.66% |
| UPMC Pinnacle Hanover ¹¹ | \$172 | \$163 | \$161 | \$164 | 1.66% | \$167 | \$155 | \$160 | \$152 | 3.46% |
| UPMC Pinnacle Hospitals | \$1,071 | \$988 | \$911 | \$897 | 6.47% | \$947 | \$865 | \$849 | \$804 | 5.92% |
| UPMC Pinnacle Lancaster ^{2, 5, 11} | \$57 | \$110 | \$117 | \$115 | NA | \$77 | \$125 | \$105 | \$92 | NA |
| UPMC Pinnacle Lititz ¹¹ | \$83 | \$62 | \$64 | \$62 | 11.75% | \$101 | \$69 | \$56 | \$47 | 37.65% |
| UPMC Pinnacle Memorial ¹¹ | \$91 | \$76 | \$83 | \$80 | 4.61% | \$92 | \$87 | \$85 | \$83 | 3.55% |
| Waynesboro | \$75 | \$73 | \$67 | \$66 | 4.62% | \$66 | \$63 | \$60 | \$55 | 6.72% |
| WellSpan Ephrata ⁵ | \$227 | \$213 | \$193 | \$182 | 8.23% | \$215 | \$205 | \$199 | \$183 | 5.83% |
| WellSpan Gettysburg | \$213 | \$184 | \$179 | \$170 | 8.46% | \$176 | \$168 | \$160 | \$147 | 6.61% |
| WellSpan Good Samaritan ⁵ | \$219 | \$192 | \$177 | \$171 | 9.40% | \$225 | \$224 | \$195 | \$188 | 6.47% |
| WellSpan Surgery & Rehab ⁵ | \$93 | \$78 | \$72 | \$65 | 14.55% | \$80 | \$71 | \$61 | \$54 | 15.94% |
| York ⁵ | \$1,064 | \$1,052 | \$1,023 | \$978 | 2.94% | \$933 | \$954 | \$908 | \$870 | 2.40% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|---|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 5 Average | 10.53% | 11.61% | 10.58% | 2.67% |
| Chambersburg ^{5,8} | 14.61% | 13.12% | 16.73% | 3.97% |
| Fulton County ^{5,6} | -2.18% | -1.38% | -1.21% | 3.34% |
| Holy Spirit ⁵ | 3.10% | 2.22% | -15.14% | 1.73% |
| Lancaster General ⁵ | 12.22% | 12.30% | 12.63% | 2.55% |
| Milton S Hershey | 12.81% | 12.80% | 11.67% | 1.71% |
| OSS Orthopaedic ^{1,10} | 2.81% | 3.50% | 3.67% | 0.73% |
| Penn Highlands Huntingdon ⁵ | -1.18% | 2.32% | 2.61% | 2.14% |
| UPMC Carlisle ⁵ | 10.42% | 19.45% | 7.29% | 2.72% |
| UPMC Pinnacle Hanover ¹¹ | 3.74% | 3.43% | 4.86% | 2.37% |
| UPMC Pinnacle Hospitals | 13.67% | 14.36% | 14.00% | 3.44% |
| UPMC Pinnacle Lancaster ^{2,5,11} | -34.25% | -34.75% | -7.50% | 6.82% |
| UPMC Pinnacle Lititz ¹¹ | -19.09% | -19.28% | -6.65% | 2.45% |
| UPMC Pinnacle Memorial ¹¹ | -1.19% | 5.53% | -2.14% | 4.74% |
| Waynesboro | 13.56% | 17.87% | 17.50% | 5.01% |
| WellSpan Ephrata ⁵ | 6.07% | 6.61% | 3.77% | 3.12% |
| WellSpan Gettysburg | 17.69% | 20.26% | 18.12% | 2.84% |
| WellSpan Good Samaritan ⁵ | -1.86% | -1.60% | -9.02% | 2.63% |
| WellSpan Surgery & Rehab ⁵ | 14.34% | 14.45% | 13.17% | 0.70% |
| York ⁵ | 13.01% | 17.11% | 17.77% | 3.11% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|--|---|-------|-------|-------|---|--|-------|-------|-------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 6 Average | \$176 | \$159 | \$148 | \$151 | 5.48% | \$164 | \$153 | \$147 | \$148 | 3.82% |
| Barnes-Kasson County ⁵ | \$18 | \$18 | \$17 | \$17 | 1.51% | \$19 | \$19 | \$19 | \$20 | -1.42% |
| Endless Mountains ^{1,5} | \$20 | \$19 | \$21 | \$20 | 0.28% | \$22 | \$23 | \$23 | \$24 | -2.79% |
| Geisinger Community ⁵ | \$305 | \$290 | \$258 | \$221 | 12.60% | \$317 | \$294 | \$266 | \$223 | 13.97% |
| Geisinger Wyoming Valley ⁵ | \$630 | \$560 | \$518 | \$471 | 11.20% | \$520 | \$482 | \$465 | \$447 | 5.44% |
| Guthrie Towanda Memorial ⁵ | \$29 | \$29 | \$31 | \$30 | -1.98% | \$36 | \$27 | \$33 | \$32 | 4.76% |
| Lehigh Valley Hazleton ⁵ | \$118 | \$112 | \$117 | \$117 | 0.31% | \$117 | \$111 | \$116 | \$111 | 1.67% |
| Lehigh Valley Pocono ^{5,6} | \$251 | \$234 | \$244 | \$265 | -1.77% | \$214 | \$216 | \$239 | \$241 | -3.74% |
| Moses Taylor ^{1,5,10} | \$157 | \$152 | \$147 | \$138 | 4.35% | \$154 | \$148 | \$147 | \$138 | 4.05% |
| Regional Scranton ^{1,10} | \$171 | \$155 | \$154 | \$152 | 4.03% | \$170 | \$167 | \$162 | \$158 | 2.60% |
| Robert Packer ⁵ | \$356 | \$307 | \$275 | \$283 | 8.55% | \$339 | \$304 | \$285 | \$280 | 6.92% |
| St Luke's Monroe ³ | \$153 | \$107 | \$45 | NA | NA | \$128 | \$89 | \$48 | NA | NA |
| Troy Community | \$25 | \$26 | \$21 | \$21 | 6.49% | \$25 | \$21 | \$20 | \$20 | 9.88% |
| Tyler Memorial ^{1,10} | \$16 | \$16 | \$16 | \$16 | -0.85% | \$16 | \$16 | \$16 | \$17 | -1.35% |
| Wayne Memorial ⁵ | \$94 | \$88 | \$83 | \$81 | 5.33% | \$92 | \$90 | \$87 | \$85 | 3.02% |
| Wilkes-Barre General ^{1,5,10} | \$298 | \$279 | \$281 | \$282 | 1.92% | \$297 | \$287 | \$284 | \$271 | 3.16% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|--|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 6 Average | 5.79% | 9.76% | 8.54% | 1.79% |
| Barnes-Kasson County ⁵ | -3.26% | -3.26% | -1.12% | 4.80% |
| Endless Mountains ^{1, 5} | -3.96% | -3.57% | -6.71% | 3.51% |
| Geisinger Community ⁵ | -0.68% | 0.41% | 1.87% | 1.34% |
| Geisinger Wyoming Valley ⁵ | 18.28% | 19.47% | 16.17% | 1.07% |
| Guthrie Towanda Memorial ⁵ | -19.76% | -19.77% | -4.57% | 2.92% |
| Lehigh Valley Hazleton ⁵ | 3.64% | 9.38% | 9.71% | 3.66% |
| Lehigh Valley Pocono ^{5, 6} | 14.91% | 16.76% | 11.86% | 3.19% |
| Moses Taylor ^{1, 5, 10} | 1.82% | 1.06% | 1.37% | 0.85% |
| Regional Scranton ^{1, 10} | 1.04% | 0.61% | -0.22% | 0.56% |
| Robert Packer ⁵ | 8.19% | 13.49% | 15.87% | 2.43% |
| St Luke's Monroe ³ | 17.14% | 16.47% | 11.77% | 1.63% |
| Troy Community | 3.90% | 11.35% | 16.69% | 2.95% |
| Tyler Memorial ^{1, 10} | -1.26% | -2.33% | -2.74% | 1.63% |
| Wayne Memorial ⁵ | 3.08% | 6.42% | 3.49% | 3.92% |
| Wilkes-Barre General ^{1, 5, 10} | 1.14% | 0.67% | -0.50% | 1.18% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|--|---|---------|---------|---------|---|--|---------|---------|---------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 7 Average | \$377 | \$311 | \$271 | \$256 | 15.78% | \$355 | \$295 | \$260 | \$249 | 14.19% |
| Coordinated Health Ortho ^{1, 10, 11} | \$35 | \$37 | \$35 | \$35 | 0.60% | \$31 | \$31 | \$30 | \$29 | 1.86% |
| Easton ^{1, 5, 10} | \$138 | \$149 | \$163 | \$176 | -7.15% | \$157 | \$155 | \$151 | \$162 | -1.08% |
| Lehigh Valley Allentown ^{5, 6, 8} | \$1,923 | \$1,495 | \$1,347 | \$1,268 | 17.21% | \$1,953 | \$1,593 | \$1,429 | \$1,357 | 14.63% |
| Lehigh Valley Schuylkill ^{5, 8} | \$135 | \$50 | \$51 | \$71 | 30.00% | \$138 | \$70 | \$68 | \$82 | 23.05% |
| Reading ⁵ | \$976 | \$954 | \$907 | \$838 | 5.50% | \$893 | \$877 | \$851 | \$795 | 4.11% |
| St Joseph Reading | \$243 | \$225 | \$214 | \$203 | 6.51% | \$223 | \$207 | \$209 | \$202 | 3.61% |
| St Luke's Anderson | \$226 | \$214 | \$195 | \$175 | 9.83% | \$168 | \$164 | \$149 | \$142 | 6.33% |
| St Luke's Bethlehem ^{5, 11} | \$843 | \$805 | \$703 | \$642 | 10.44% | \$683 | \$651 | \$604 | \$577 | 6.08% |
| St Luke's Lehighton ⁵ | \$68 | \$75 | \$73 | \$57 | 6.28% | \$71 | \$91 | \$78 | \$58 | 7.85% |
| St Luke's Miners ⁵ | \$88 | \$77 | \$65 | \$53 | 21.85% | \$68 | \$63 | \$53 | \$48 | 14.34% |
| St Luke's Sacred Heart ⁵ | \$73 | \$86 | \$89 | \$100 | -9.17% | \$74 | \$90 | \$100 | \$99 | -8.46% |
| Surgical Inst Reading ^{1, 10} | \$33 | \$32 | \$29 | \$27 | 7.34% | \$24 | \$25 | \$21 | \$20 | 7.24% |
| Surgical Spc Coordinated ^{1, 5, 10, 11} | \$118 | \$126 | \$118 | \$114 | 1.31% | \$128 | \$121 | \$107 | \$95 | 11.43% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|--|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 7 Average | 9.76% | 10.54% | 9.11% | 1.29% |
| Coordinated Health Ortho ^{1, 10, 11} | 13.42% | 13.61% | 15.41% | 0.00% |
| Easton ^{1, 5, 10} | -12.95% | -12.99% | -3.23% | 1.54% |
| Lehigh Valley Allentown ^{5, 6, 8} | 4.91% | 6.44% | 3.19% | 0.79% |
| Lehigh Valley Schuylkill ^{5, 8} | 0.60% | -3.16% | -12.66% | 0.73% |
| Reading ⁵ | 12.25% | 11.95% | 10.39% | 2.61% |
| St Joseph Reading | 11.02% | 11.02% | 9.04% | 1.49% |
| St Luke's Anderson | 26.29% | 26.06% | 22.78% | 1.08% |
| St Luke's Bethlehem ^{5, 11} | 20.88% | 23.28% | 21.92% | 1.09% |
| St Luke's Lehighton ⁵ | -4.14% | -13.25% | -16.37% | 2.68% |
| St Luke's Miners ⁵ | 23.46% | 23.09% | 20.54% | 1.35% |
| St Luke's Sacred Heart ⁵ | 0.38% | -1.98% | -13.56% | 1.91% |
| Surgical Inst Reading ^{1, 10} | 25.50% | 25.50% | 23.94% | 0.28% |
| Surgical Spc Coordinated ^{1, 5, 10, 11} | -7.73% | -6.56% | 2.57% | 0.00% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|---|---|--------------|--------------|--------------|---|--|--------------|--------------|--------------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 8 Average | \$215 | \$209 | \$212 | \$203 | 2.04% | \$223 | \$213 | \$215 | \$203 | 3.34% |
| Abington Memorial ⁵ | \$747 | \$727 | \$700 | \$644 | 5.35% | \$765 | \$721 | \$693 | \$639 | 6.56% |
| Brandywine ⁵ | \$118 | \$93 | \$122 | \$108 | 3.24% | \$146 | \$98 | \$146 | \$131 | 3.86% |
| Bryn Mawr ⁵ | \$323 | \$336 | \$328 | \$328 | -0.44% | \$336 | \$327 | \$331 | \$312 | 2.53% |
| Chester County ⁶ | \$346 | \$315 | \$307 | \$288 | 6.75% | \$347 | \$339 | \$328 | \$302 | 4.93% |
| Crozer-Chester ^{5, 10} | \$521 | \$496 | \$542 | \$488 | 2.28% | \$517 | \$537 | \$527 | \$490 | 1.81% |
| Delaware County Memorial ^{5, 10} | \$141 | \$129 | \$157 | \$153 | -2.53% | \$154 | \$163 | \$168 | \$162 | -1.82% |
| Doylestown | \$260 | \$252 | \$244 | \$234 | 3.67% | \$261 | \$265 | \$255 | \$242 | 2.60% |
| Einstein MC Montgomery ⁷ | \$232 | \$218 | \$203 | \$198 | 5.63% | \$228 | \$215 | \$208 | \$199 | 4.77% |
| Grand View ⁵ | \$190 | \$186 | \$187 | \$183 | 1.28% | \$201 | \$190 | \$193 | \$185 | 2.92% |
| Holy Redeemer ^{5, 7} | \$192 | \$181 | \$181 | \$180 | 2.09% | \$201 | \$195 | \$187 | \$180 | 3.96% |
| Jennersville ³ | \$44 | \$31 | \$40 | \$41 | NA | \$56 | \$36 | \$48 | \$47 | NA |
| Lankenau MC | \$508 | \$496 | \$481 | \$461 | 3.41% | \$535 | \$517 | \$517 | \$473 | 4.35% |
| Lansdale | \$89 | \$90 | \$88 | \$85 | 1.71% | \$88 | \$84 | \$86 | \$82 | 2.37% |
| Lower Bucks ^{1, 5, 10} | \$64 | \$71 | \$74 | \$78 | -6.04% | \$75 | \$90 | \$85 | \$77 | -1.17% |
| Mercy Fitzgerald ^{5, 11} | \$178 | \$175 | \$178 | \$172 | 1.22% | \$195 | \$186 | \$190 | \$185 | 1.74% |
| Paoli | \$305 | \$302 | \$306 | \$299 | 0.71% | \$295 | \$286 | \$292 | \$270 | 3.14% |
| Phoenixville ⁵ | \$127 | \$112 | \$149 | \$149 | -4.89% | \$169 | \$116 | \$148 | \$148 | 4.59% |
| Physicians Care ^{1, 10} | \$40 | \$34 | \$37 | \$29 | 11.76% | \$28 | \$26 | \$26 | \$21 | 10.26% |
| Pottstown ^{3, 5} | \$170 | \$143 | \$186 | \$164 | NA | \$204 | \$132 | \$161 | \$139 | NA |
| Riddle Memorial ⁵ | \$192 | \$186 | \$184 | \$179 | 2.40% | \$198 | \$193 | \$195 | \$181 | 3.27% |
| Rothman Ortho Specialty ^{1, 10} | \$59 | \$61 | \$55 | \$45 | 10.28% | \$46 | \$45 | \$43 | \$36 | 9.37% |
| St Luke's Quakertown ^{5, 11} | \$85 | \$83 | \$73 | \$62 | 12.68% | \$72 | \$72 | \$66 | \$61 | 5.77% |
| St Mary MC ⁶ | \$390 | \$390 | \$403 | \$419 | -2.32% | \$375 | \$375 | \$385 | \$389 | -1.20% |
| Suburban Community ^{1, 3, 5} | \$53 | \$44 | \$68 | \$46 | NA | \$67 | \$56 | \$83 | \$57 | NA |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|---|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 8 Average | 0.38% | 0.62% | 3.81% | 1.56% |
| Abington Memorial ⁵ | 2.34% | -0.46% | 9.45% | 2.07% |
| Brandywine ⁵ | -22.13% | -22.12% | -12.71% | 2.70% |
| Bryn Mawr ⁵ | 0.93% | 2.40% | 6.84% | 1.05% |
| Chester County ⁶ | 1.18% | 0.06% | -1.06% | 1.13% |
| Crozer-Chester ^{5, 10} | 3.42% | 4.27% | 3.00% | 1.08% |
| Delaware County Memorial ^{5, 10} | -7.85% | -6.79% | -10.72% | 1.37% |
| Doylestown | 4.21% | 5.45% | 3.59% | 0.72% |
| Einstein MC Montgomery ⁷ | 4.29% | 4.87% | 3.97% | 1.74% |
| Grand View ⁵ | -3.28% | 0.11% | 3.59% | 1.84% |
| Holy Redeemer ^{5, 7} | 0.31% | 2.53% | 3.20% | 1.21% |
| Jennersville ³ | -26.47% | -26.45% | -17.17% | 2.84% |
| Lankenau MC | 0.99% | 1.83% | 1.42% | 0.84% |
| Lansdale | 3.67% | 3.67% | 5.01% | 1.62% |
| Lower Bucks ^{1, 5, 10} | -16.09% | -24.09% | -24.36% | 3.46% |
| Mercy Fitzgerald ^{5, 11} | 0.62% | 0.12% | 2.54% | 3.65% |
| Paoli | 6.78% | 10.20% | 10.32% | 2.19% |
| Phoenixville ⁵ | -29.38% | -29.31% | -9.51% | 1.67% |
| Physicians Care ^{1, 10} | 29.92% | 30.01% | 27.88% | -0.02% |
| Pottstown ^{3, 5} | -19.66% | -19.66% | -0.64% | 1.69% |
| Riddle Memorial ⁵ | 0.97% | 2.47% | 2.42% | 0.94% |
| Rothman Ortho Specialty ^{1, 10} | 23.39% | 23.39% | 24.63% | 0.19% |
| St Luke's Quakertown ^{5, 11} | 16.42% | 15.19% | 13.50% | 1.19% |
| St Mary MC ⁶ | 8.78% | 8.31% | 13.36% | 1.67% |
| Suburban Community ^{1, 3, 5} | -22.98% | -22.98% | -17.52% | 3.83% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Net Patient Revenue (NPR) (millions) | | | | 3-yr Avg Change in NPR FY16-19 | Total Operating Expenses (TOE) (millions) | | | | 3-yr Avg Change in TOE FY16-19 |
|--|---|---------|---------|---------|---|--|---------|---------|---------|---|
| | FY19 | FY18 | FY17 | FY16 | | FY19 | FY18 | FY17 | FY16 | |
| Statewide Average | \$287 | \$270 | \$258 | \$248 | 5.25% | \$288 | \$272 | \$259 | \$247 | 5.55% |
| Region 9 Average | \$662 | \$630 | \$602 | \$559 | 6.14% | \$706 | \$672 | \$634 | \$574 | 7.65% |
| Albert Einstein ⁵ | \$659 | \$660 | \$638 | \$626 | 1.77% | \$715 | \$712 | \$696 | \$677 | 1.89% |
| Chestnut Hill ^{3, 5} | \$108 | \$99 | \$120 | \$115 | NA | \$137 | \$94 | \$130 | \$118 | NA |
| Children's Hosp Phila ^{5, 7} | \$2,114 | \$1,993 | \$1,806 | \$1,760 | 6.71% | \$2,325 | \$2,137 | \$1,970 | \$1,853 | 8.49% |
| Eastern Regional ^{5, 10} | \$138 | \$209 | \$266 | \$322 | -19.07% | \$139 | \$211 | \$264 | \$322 | -18.95% |
| Hospital Fox Chase Cancer | \$410 | \$367 | \$337 | \$314 | 10.15% | \$386 | \$336 | \$300 | \$275 | 13.44% |
| Hospital University PA ⁵ | \$2,952 | \$2,751 | \$2,588 | \$2,468 | 6.54% | \$3,020 | \$2,784 | \$2,564 | \$2,363 | 9.28% |
| Jeanes | \$146 | \$149 | \$149 | \$147 | -0.15% | \$158 | \$162 | \$160 | \$158 | -0.01% |
| Jefferson Health NE | \$487 | \$437 | \$450 | \$460 | 1.95% | \$478 | \$441 | \$447 | \$461 | 1.22% |
| Mercy Philadelphia ^{5, 11} | \$142 | \$147 | \$145 | \$136 | 1.53% | \$140 | \$137 | \$140 | \$137 | 0.78% |
| Nazareth ^{5, 6} | \$152 | \$148 | \$138 | \$138 | 3.47% | \$154 | \$146 | \$140 | \$139 | 3.51% |
| Penn Presbyterian ⁵ | \$913 | \$838 | \$754 | \$700 | 10.12% | \$966 | \$879 | \$825 | \$755 | 9.31% |
| Pennsylvania ⁵ | \$590 | \$581 | \$594 | \$572 | 1.08% | \$637 | \$625 | \$624 | \$584 | 3.05% |
| Roxborough Memorial ^{1, 5, 10} | \$54 | \$57 | \$66 | \$70 | -7.91% | \$74 | \$69 | \$70 | \$80 | -2.48% |
| Shriners Children Phila | \$12 | \$14 | \$12 | \$9 | 10.73% | \$54 | \$54 | \$50 | \$52 | 1.81% |
| St Christopher's Children ^{1, 10} | \$297 | \$286 | \$291 | \$313 | -1.72% | \$356 | \$510 | \$339 | \$367 | -0.97% |
| Temple University ⁵ | \$1,258 | \$1,165 | \$1,089 | \$1,013 | 8.05% | \$1,232 | \$1,155 | \$1,122 | \$1,016 | 7.08% |
| Thomas Jefferson Univ ⁵ | \$1,697 | \$1,586 | \$1,581 | \$1,495 | 4.49% | \$1,810 | \$1,667 | \$1,613 | \$1,522 | 6.31% |
| Wills Eye ¹⁰ | \$31 | \$27 | \$23 | \$21 | 15.53% | \$42 | \$40 | \$38 | \$37 | 4.86% |

See footnotes on page 25.

INDIVIDUAL HOSPITAL DATA

| Hospital | Operating Margin FY19 | Total Margin FY19 | 3-yr Avg Total Margin FY17-FY19 | Percent of Uncompensated Care FY19 |
|--|-----------------------|-------------------|---------------------------------|------------------------------------|
| Statewide Average | 5.63% | 6.67% | 6.65% | 1.72% |
| Region 9 Average | 3.30% | 5.08% | 5.16% | 1.59% |
| Albert Einstein ⁵ | -0.53% | -0.27% | -0.69% | 2.41% |
| Chestnut Hill ^{3, 5} | -25.35% | -25.31% | -8.64% | 1.94% |
| Children's Hosp Phila ^{5, 7} | 7.75% | 11.25% | 12.10% | 2.42% |
| Eastern Regional ^{5, 10} | 1.92% | 2.19% | 1.54% | 11.34% |
| Hospital Fox Chase Cancer | 7.51% | 7.72% | 9.87% | -0.07% |
| Hospital University PA ⁵ | 9.01% | 11.96% | 11.82% | 0.59% |
| Jeanes | -3.10% | -1.92% | -2.23% | 1.64% |
| Jefferson Health NE | 5.02% | 1.99% | 7.42% | 2.36% |
| Mercy Philadelphia ^{5, 11} | 3.61% | 4.01% | 6.38% | 3.52% |
| Nazareth ^{5, 6} | 0.47% | 0.48% | 1.24% | 4.59% |
| Penn Presbyterian ⁵ | 6.01% | 5.90% | 3.79% | 0.79% |
| Pennsylvania ⁵ | -0.23% | 3.06% | 2.65% | 0.83% |
| Roxborough Memorial ^{1, 5, 10} | -28.66% | -28.66% | -16.62% | 0.90% |
| Shriners Children Phila | -331.51% | -331.51% | -299.87% | NR |
| St Christopher's Children ^{1, 10} | 4.00% | 2.38% | -9.27% | 0.54% |
| Temple University ⁵ | 3.51% | 3.90% | 2.33% | 1.86% |
| Thomas Jefferson Univ ⁵ | 0.68% | -0.01% | 1.78% | 1.40% |
| Wills Eye ¹⁰ | -12.92% | -11.97% | -2.20% | 4.65% |

See footnotes on page 25.

EXPLANATION OF TERMS & MEASURES

Note: Utilization and financial data include subunits of a hospital such as skilled nursing, long-term care, rehabilitation and psychiatric. Utilization data excludes routine newborn care; the mother and routine newborn are presented as a single patient.

3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE): The average annual change in the hospital's NPR or TOE that occurred from the end of FY16 through FY19.

$$(((\text{NPR}_{19} - \text{NPR}_{16}) / \text{NPR}_{16}) / 3) \text{ or } (((\text{TOE}_{19} - \text{TOE}_{16}) / \text{TOE}_{16}) / 3)$$

3-year Average Total Margin: The average total margin realized by the hospital during FY17 through FY19.

$$(\Sigma \text{ revenue over expenses}_{19, 18, 17} / \Sigma \text{ total revenue}_{19, 18, 17})$$

Commercial Third-Party Payers: Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health care system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

Managed Care: Managed care includes all licensed HMO, PPO, and POS plans that require some form of pre-authorization or limit care to in-network providers.

Net Patient Revenue (NPR): Net patient revenue (net of bad debt) reflects revenue for patient care only and does not include revenue from other operations such as cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

Other Third-Party Payers: Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers' compensation, and government programs (other than Medicare and Medical Assistance).

Operating Income: The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

Operating Margin: The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of patient services realized by the hospital.

$$(\text{operating income} / \text{total operating revenue})$$

Percent of Uncompensated Care: This is the ratio of uncompensated care (charity care and bad debt) to the total care provided by the hospital. Charity care is the care a hospital provides without charge because the patient is unable to compensate the hospital through third-party coverage or the patient's own resources. Bad debt represents the foregone revenue for care in which the hospital initially anticipated payment, extended credit to the patient, but later was determined to be uncollectable. This rate can be used to express uncompensated care as a percent of total charges or as an estimate of the percent of total net patient revenue.

$$(\text{charity care charges} + \text{bad debt charges}) / \text{total charges}$$

Total Margin: The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a hospital.

$$(\text{revenue over expenses} / \text{total revenue})$$

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and non-operating income. Total net income may also include an extraordinary item.

For the for-profit hospitals, total net income is net of a *pro rata* share of income taxes, gains and non-operating expenses incurred by the parent corporation.

Total Operating Expenses (TOE): All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance. The acquisition of durable equipment and other property is not considered expenses and is reflected on the hospital's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

Total Operating Revenue (TOR): All revenues allocated by the hospital to meet operating expenses. Includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual hospitals may also allocate investment income, contributions, etc., as non-operating income.

Total Revenue: Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

FOOTNOTES

Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
2. FY19 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period.
5. The hospital has specialty units such as psychiatric, rehab, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
6. Extraordinary item is included in the calculation of total margin.
7. Balance sheet ratios are for the parent organization.
8. Acquired or merged with another licensed hospital during the FY19 reporting period.
9. Acquired or merged with another licensed hospital during the FY18 or FY17 reporting periods.
10. For-profit facility: total margin includes *pro rata* share of the parent corporation's federal income taxes.
11. Facility is referred to by a different name, or it closed after the FY19 reporting period.
12. Facility failed to satisfy the financial filing requirements.
13. One or more of the required financial submissions was filed late.
14. Facility submitted incomplete or inaccurate data.

NA Not applicable.

NR Information necessary to report or calculate this measure was not reported by the hospital.

No Submission: The following hospitals closed and did not submit data to PHC4.

- Ellwood City (*closed Jan 2020*)
- Forest Health MC Bucks (*closed Jun 2019*)
- Hahnemann University (*closed Sept 2019*)

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For More Information

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